

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,275,006	2,403,861	(128,855)	(5.4)	4,770,875	5,137,603	(366,727)	(7.1)	147,809	159,034	(11,224)	(7.1)
Single-Piece Cards	86,636	91,590	(4,954)	(5.4)	256,275	280,041	(23,766)	(8.5)	1,636	1,788	(151)	(8.5)
Total Single-Piece Letters and Cards	2,361,643	2,495,452	(133,809)	(5.4)	5,027,150	5,417,644	(390,494)	(7.2)	149,445	160,821	(11,376)	(7.1)
Presort Letters	3,483,034	3,468,088	14,946	0.4	9,349,391	9,539,354	(189,963)	(2.0)	518,113	510,712	7,401	1.4
Presort Cards	138,044	142,866	(4,822)	(3.4)	566,544	593,523	(26,979)	(4.5)	4,625	4,844	(219)	(4.5)
Total Presort Letters and Cards	3,621,078	3,610,954	10,124	0.3	9,915,936	10,132,877	(216,941)	(2.1)	522,738	515,557	7,181	1.4
Flats	574,828	618,582	(43,754)	(7.1)	430,458	473,460	(43,002)	(9.1)	87,542	96,876	(9,334)	(9.6)
Parcels	133,069	136,079	(3,011)	(2.2)	56,015	59,633	(3,618)	(6.1)	17,508	18,510	(1,002)	(5.4)
Domestic Negotiated Serv. Agreement Mail	14,986	19,256	(4,270)	(22.2)	50,849	52,744	(1,894)	(3.6)	3,194	3,286	(92)	(2.8)
Outbound First-Class Mail International 5/	66,918	150,097	(83,179)	(55.4)	46,643	53,077	(6,434)	(12.1)	2,555	11,735	(9,180)	(78.2)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	65,638	58,944	6,694	11.4	74,243	78,524	(4,281)	(5.5)	24,208	21,422	2,785	13.0
First-Class Mail Fees	31,280	30,220	1,059	3.5	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	6,869,439	7,119,583	(250,144)	(3.5)	15,601,294	16,267,959	(666,665)	(4.1)	807,190	828,206	(21,017)	(2.5)
Standard Mail:												
High Density and Saturation Letters	207,977	191,365	16,612	8.7	1,470,524	1,382,570	87,953	6.4	78,435	56,850	21,586	38.0
High Density and Saturation Flats & Parcels	485,259	472,422	12,838	2.7	2,798,482	2,825,563	(27,082)	(1.0)	524,494	520,204	4,291	0.8
Carrier Route	559,449	564,794	(5,345)	(0.9)	2,166,440	2,279,092	(112,652)	(4.9)	495,327	496,851	(1,523)	(0.3)
Letters	2,346,505	2,214,921	131,584	5.9	11,707,275	11,366,372	340,904	3.0	625,590	577,811	47,780	8.3
Flats	525,032	555,383	(30,351)	(5.5)	1,361,302	1,483,078	(121,776)	(8.2)	348,777	374,175	(25,398)	(6.8)
Parcels	17,001	16,447	555	3.4	17,862	15,740	2,123	13.5	5,825	5,185	640	12.3
Every Door Direct Mail Retail	34,100	24,641	9,460	38.4	240,143	173,526	66,617	38.4	30,460	22,010	8,450	38.4
Domestic Negotiated Serv. Agreement Mail	52,757	55,736	(2,979)	(5.3)	269,517	270,043	(527)	(0.2)	11,543	12,058	(515)	(4.3)
Inbound Intl. Negotiated Serv. Agreement Mail	33	211	(177)	(84.2)	49	576	(527)	(91.5)	18	59	(40)	(68.9)
Standard Mail Fees	12,006	11,358	649	5.7	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,240,121	4,107,277	132,844	3.2	20,031,594	19,796,561	235,033	1.2	2,120,471	2,065,202	55,269	2.7
Periodicals Mail:												
In-County	16,111	16,157	(46)	(0.3)	149,143	154,383	(5,240)	(3.4)	42,858	43,728	(869)	(2.0)
Outside County	380,821	400,112	(19,292)	(4.8)	1,353,037	1,448,182	(95,145)	(6.6)	551,447	579,699	(28,252)	(4.9)
Periodicals Mail Fees	1,118	1,882	(765)	(40.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	398,050	418,152	(20,102)	(4.8)	1,502,180	1,602,566	(100,385)	(6.3)	594,305	623,427	(29,122)	(4.7)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	8,158	176,497	(168,339)	(95.4)	333	15,590	(15,257)	(97.9)	22,462	118,321	(95,859)	(81.0)
Inbound Intl. Surface Parcel Post (at UPU Rates)	4,687	4,906	(219)	(4.5)	212	152	60	39.5	3,884	3,258	626	19.2
Inbound Intl. Negotiated Service Agreement Mail	0	(5)	5	(100.0)	0	2	(2)	(100.0)	0	8	(8)	(100.0)
Bound Printed Matter Flats	45,872	47,142	(1,271)	(2.7)	56,565	58,086	(1,521)	(2.6)	85,771	85,495	276	0.3
Bound Printed Matter Parcels	72,218	82,569	(10,351)	(12.5)	55,962	66,035	(10,073)	(15.3)	140,890	187,370	(46,480)	(24.8)
Media and Library Mail	85,483	83,305	2,179	2.6	24,791	25,574	(783)	(3.1)	63,212	63,764	(551)	(0.9)
Package Services Mail Fees	648	754	(106)	(14.1)	-	-	-	-	-	-	-	-
Total Package Services Mail	217,066	395,168	(178,102)	(45.1)	137,862	165,439	(27,577)	(16.7)	316,219	458,216	(141,997)	(31.0)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	245,388	94,009	151,379	161.0	41,650	34,635	7,015	20.3
Free Mail	-	-	-	-	14,871	14,496	375	2.6	6,885	6,154	731	11.9
Total Market Dominant Mail	11,724,677	12,040,180	(315,503)	(2.6)	37,533,189	37,941,029	(407,840)	(1.1)	3,886,720	4,015,841	(129,120)	(3.2)
Ancillary Services:												
Certified Mail	185,413	157,921	27,492	17.4	59,815	53,534	6,281	11.7				
Collect on Delivery	1,031	1,369	(338)	(24.7)	110	158	(48)	(30.2)				
USPS Tracking	21,302	51,596	(30,293)	(58.7)	457,666	418,848	38,818	9.3				
Insurance	22,701	24,599	(1,898)	(7.7)	5,131	6,462	(1,331)	(20.6)				
Registered Mail	7,353	8,811	(1,458)	(16.5)	435	500	(65)	(13.0)				
Return Receipts	91,312	75,993	15,320	20.2	39,359	36,133	3,227	8.9				
Stamped Envelopes and Cards	2,574	2,796	(222)	(8.0)	-	-	-	-				
Other Domestic Ancillary Services	21,298	18,041	3,257	18.1	7,903	7,074	829	11.7				
International Ancillary Services	8,895	7,349	1,547	21.0	5,905	4,190	1,715	40.9				
Total Ancillary Services	361,880	348,473	13,406	3.8	576,325	526,899	49,426	9.4				
Special Services:												
Money Orders	36,800	40,053	(3,253)	(8.1)	24,670	25,861	(1,191)	(4.6)				
Post Office Box Service	95,162	91,463	3,699	4.0	7,610	9,031	(1,421)	(15.7)				
Other Domestic Special Services	31,633	29,726	1,907	6.4	416	474	(58)	(12.3)				
Other International Special Services	1	25	(25)	(97.0)	76	443	(367)	0.0				
Total Additional Special Services	163,595	161,267	2,328	1.4	32,773	35,810	(3,037)	(8.5)				
Total Market Dominant Services	525,475	509,740	15,735	3.1	609,098	562,709	46,389	8.2				
Total Market Dominant Mail and Services	12,250,152	12,549,920	(299,769)	(2.4)								
Other Market Dominant Revenue	157,524	336,050	(178,526)	(53.1)								
Deferred Revenue Prepaid Postage Change in Estimate 7/	1,315,689	0	-	-								
Total Market Dominant Revenue	13,723,365	12,885,971	837,394	6.5								
									Service Transactions			
									U.S. Postal Service Mail			
									Quarter 4, FY 2013 1/			
									=====			
									Ancillary Services		2,905	
									Other Services		443	
									Total		3,349	

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express	187,397	189,434	(2,037)	(1.1)	9,195	9,438	(243)	(2.6)	8,389	9,867	(1,477)	(15.0)
First-Class Package Service:												
Total First Class Package Service	320,344	241,673	78,672	32.6	144,656	112,291	32,365	28.8	49,670	37,831	11,839	31.3
Standard Post Mail:												
Total Standard Post 4/	124,647	0	124,647	-	8,790	0	8,790	-	61,601	0	61,601	-
Priority Mail:												
Total Priority Mail	1,537,797	1,392,521	145,276	10.4	210,670	195,689	14,981	7.7	438,995	395,544	43,451	11.0
Parcel Select Mail:												
Total Parcel Select Mail	477,861	388,216	89,645	23.1	313,122	278,476	34,646	12.4	489,451	412,349	77,102	18.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,419	26,786	3,633	13.6	12,424	11,309	1,115	9.9	37,644	33,289	4,355	13.1
International Mail:												
Outbound Priority Mail International	216,922	199,979	16,942	8.5	4,479	5,020	(541)	(10.8)	27,033	28,048	(1,016)	(3.6)
Outbound International Expedited Services	67,909	81,553	(13,644)	(16.7)	1,187	1,538	(351)	(22.8)	5,503	6,823	(1,319)	(19.3)
Other Outbound International Mail 5/	213,317	77,968	135,349	173.6	59,274	48,248	11,027	22.9	20,801	12,249	8,552	69.8
Inbound International	45,772	49,087	(3,316)	(6.8)	3,169	3,572	(403)	(11.3)	18,821	19,898	(1,077)	(5.4)
International Mail Fees	10	14	(4)	(30.3)	-	-	-	-	-	-	-	-
Total International Mail	543,929	408,602	135,327	33.1	68,109	58,377	9,732	16.7	72,158	67,018	5,140	7.7
Total Competitive Mail	3,222,394	2,647,231	575,163	21.7	766,965	665,580	101,385	15.2	1,157,908	955,898	202,010	21.1

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====												
Ancillary Services:												
Other Domestic Ancillary Services	465	340	125	36.8	92	70	22	32.0				
International Ancillary Services	1,646	1,930	(284)	(14.7)	321	392	(71)	(18.2)				
Total Ancillary Services	2,111	2,269	(159)	(7.0)	413	462	(49)	(10.6)				
Special Services:												
Premium Forwarding Service	3,608	2,753	854	31.0	195	165	30	18.3				
Intl. Money Orders & Money Transfer Service	258	324	(66)	(20.4)	31	35	(4)	(11.4)				
Other Domestic Special Services	162,779	161,238	1,541	1.0	25,132	24,447	685	2.8				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	166,645	164,316	2,330	1.4	25,358	24,647	711	2.9				
Total Competitive Services	168,756	166,585	2,171	1.3	25,771	25,109	662	2.6				
Total Competitive Mail and Services	3,391,150	2,813,816	577,334	20.5								
Other Competitive Revenue	23,860	12,507	11,353	90.8								
Total Competitive Revenue	3,415,010	2,826,324	588,687	20.8								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	14,947,070	14,687,411	259,659	1.8	38,300,154	38,606,608	(306,454)	(0.8)	5,044,629	4,971,739	72,890	1.5
Total All Services	694,231	676,325	17,906	2.6	634,869	587,819	47,051	8.0				
Total All Mail and Services	15,641,301	15,363,736	277,565	1.8								
Total All Other Revenue	181,385	348,558	(167,173)	(48.0)								
Total Deferred Revenue Change in Estimate 7/	1,315,689	0	-	-								
Total All Revenue	17,138,375	15,712,294	1,426,081	9.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

7/ This amount represents a decrease in Forever Stamp deferred liability due to a change in accounting estimate.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	10,162,181	10,524,288	(362,107)	(3.4)	21,524,306	22,734,729	(1,210,423)	(5.3)	667,945	709,986	(42,041)	(5.9)
Single-Piece Cards	352,059	367,454	(15,395)	(4.2)	1,052,903	1,157,309	(104,405)	(9.0)	6,722	7,398	(676)	(9.1)
Total Single-Piece Letters and Cards	10,514,240	10,891,742	(377,502)	(3.5)	22,577,210	23,892,038	(1,314,828)	(5.5)	674,667	717,383	(42,717)	(6.0)
Presort Letters	14,319,590	14,479,339	(159,749)	(1.1)	38,724,894	39,935,898	(1,211,004)	(3.0)	2,101,442	2,125,137	(23,695)	(1.1)
Presort Cards	586,936	604,602	(17,666)	(2.9)	2,419,290	2,588,140	(168,850)	(6.5)	19,750	21,129	(1,379)	(6.5)
Total Presort Letters and Cards	14,906,526	15,083,941	(177,415)	(1.2)	41,144,184	42,524,039	(1,379,854)	(3.2)	2,121,193	2,146,267	(25,074)	(1.2)
Flats	2,519,741	2,666,668	(146,927)	(5.5)	1,898,586	2,048,016	(149,430)	(7.3)	387,408	418,342	(30,934)	(7.4)
Parcels	579,918	648,385	(68,467)	(10.6)	247,716	293,250	(45,534)	(15.5)	77,363	91,196	(13,833)	(15.2)
Domestic Negotiated Serv. Agreement Mail	75,357	73,731	1,626	2.2	213,535	209,577	3,958	1.9	13,614	13,170	444	3.4
Outbound First-Class Mail International 5/	457,641	664,958	(207,317)	(31.2)	231,475	263,548	(32,073)	(12.2)	28,179	51,122	(22,943)	(44.9)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	281,441	252,388	29,052	11.5	387,712	386,307	1,406	0.4	99,980	90,869	9,110	10.0
First-Class Mail Fees	136,466	139,621	(3,155)	(2.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	29,471,329	30,421,433	(950,104)	(3.1)	66,700,419	69,616,774	(2,916,356)	(4.2)	3,402,404	3,528,350	(125,946)	(3.6)
Standard Mail:												
High Density and Saturation Letters	805,189	766,911	38,278	5.0	5,711,635	5,563,559	148,076	2.7	252,744	233,650	19,094	8.2
High Density and Saturation Flats & Parcels	1,929,816	1,887,116	42,700	2.3	11,337,697	11,319,902	17,795	0.2	2,050,952	2,090,456	(39,504)	(1.9)
Carrier Route	2,372,594	2,244,293	128,302	5.7	9,507,247	9,119,946	387,301	4.2	2,026,731	2,002,721	24,010	1.2
Letters	9,263,676	8,979,271	284,405	3.2	46,754,273	46,149,847	604,426	1.3	2,410,834	2,378,429	32,405	1.4
Flats	2,134,129	2,229,588	(95,459)	(4.3)	5,568,019	5,939,635	(371,615)	(6.3)	1,398,222	1,495,809	(97,587)	(6.5)
Parcels 2/	70,489	284,858	(214,369)	(75.3)	72,447	303,559	(231,112)	(76.1)	23,042	126,286	(103,244)	(81.8)
Every Door Direct Mail Retail	138,418	63,953	74,465	116.4	974,774	450,373	524,401	116.4	123,640	57,125	66,515	116.4
Domestic Negotiated Serv. Agreement Mail	214,643	194,773	19,870	10.2	1,036,466	952,844	83,622	8.8	45,289	42,200	3,088	7.3
Inbound Intl. Negotiated Serv. Agreement Mail	77	702	(625)	(89.1)	119	1,345	(1,225)	(91.1)	39	117	(78)	(66.9)
Standard Mail Fees	56,304	61,790	(5,486)	(8.9)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	16,985,336	16,713,256	272,080	1.6	80,962,678	79,801,009	1,161,669	1.5	8,331,492	8,426,793	(95,301)	(1.1)
Periodicals Mail:												
In-County	65,380	66,496	(1,115)	(1.7)	603,254	631,286	(28,032)	(4.4)	176,250	181,788	(5,539)	(3.0)
Outside County	1,586,133	1,656,732	(70,599)	(4.3)	5,755,719	6,110,064	(354,345)	(5.8)	2,246,058	2,353,700	(107,643)	(4.6)
Periodicals Mail Fees	6,653	8,257	(1,604)	(19.4)	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,658,167	1,731,485	(73,318)	(4.2)	6,358,973	6,741,351	(382,377)	(5.7)	2,422,307	2,535,488	(113,181)	(4.5)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	339,075	773,799	(434,724)	(56.2)	29,549	70,945	(41,396)	(58.3)	255,485	499,900	(244,415)	(48.9)
Inbound Intl. Surface Parcel Post (at UPU Rates)	17,933	20,908	(2,975)	(14.2)	906	1,115	(209)	(18.7)	15,132	19,246	(4,114)	(21.4)
Inbound Intl. Negotiated Service Agreement Mail	2	18	(16)	(87.9)	1	8	(7)	(87.9)	3	22	(19)	(88.2)
Bound Printed Matter Flats	184,772	185,789	(1,018)	(0.5)	229,613	230,521	(909)	(0.4)	350,764	341,023	9,740	2.9
Bound Printed Matter Parcels	274,589	305,489	(30,899)	(10.1)	216,387	243,307	(26,920)	(11.1)	568,757	673,441	(104,684)	(15.5)
Media and Library Mail	313,655	320,464	(6,808)	(2.1)	93,537	100,365	(6,828)	(6.8)	227,584	242,627	(15,044)	(6.2)
Package Services Mail Fees	2,895	3,249	(354)	(10.9)	-	-	-	-	-	-	-	-
Total Package Services Mail	1,132,922	1,609,715	(476,794)	(29.6)	569,993	646,261	(76,268)	(11.8)	1,417,725	1,776,259	(358,535)	(20.2)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
U.S. Postal Service Mail	-	-	-	-	633,644	440,096	193,548	44.0	150,727	144,642	6,085	4.2
Free Mail	-	-	-	-	54,792	56,901	(2,109)	(3.7)	23,136	24,895	(1,758)	(7.1)
Total Market Dominant Mail	49,247,754	50,475,889	(1,228,135)	(2.4)	155,280,499	157,302,392	(2,021,893)	(1.3)	15,747,791	16,436,427	(688,636)	(4.2)
Ancillary Services:												
Certified Mail	716,997	662,411	54,585	8.2	234,591	226,921	7,670	3.4				
Collect on Delivery	4,432	5,927	(1,495)	(25.2)	486	703	(216)	(30.8)				
USPS Tracking	106,129	244,963	(138,834)	(56.7)	1,860,606	1,818,728	41,878	2.3				
Insurance	108,437	108,510	(73)	(0.1)	28,080	30,115	(2,036)	(6.8)				
Registered Mail	35,465	39,477	(4,012)	(10.2)	2,238	2,415	(177)	(7.3)				
Return Receipts	357,126	398,603	(41,477)	(10.4)	157,614	169,793	(12,180)	(7.2)				
Stamped Envelopes and Cards	12,295	18,702	(6,406)	(34.3)	-	-	-	-				
Other Domestic Ancillary Services	87,684	69,576	18,108	26.0	33,056	28,389	4,667	16.4				
International Ancillary Services	35,553	29,332	6,221	21.2	22,712	16,517	6,195	37.5				
Total Ancillary Services	1,464,117	1,577,500	(113,383)	(7.2)	2,339,382	2,293,580	45,802	2.0				
Special Services:												
Money Orders	154,965	165,093	(10,128)	(6.1)	102,507	108,841	(6,335)	(5.8)				
Post Office Box Service 3/	358,500	481,567	(123,067)	(25.6)	7,610	9,031	(1,421)	(15.7)				
Other Domestic Special Services	110,036	109,254	782	0.7	1,970	2,404	(435)	(18.1)				
Other International Special Services	15	103	(88)	(85.7)	372	482	(109)	(22.7)				
Total Additional Special Services	623,515	756,017	(132,501)	(17.5)	112,459	120,759	(8,300)	(6.9)				
Total Market Dominant Services	2,087,633	2,333,517	(245,884)	(10.5)	2,451,841	2,414,339	37,502	1.6				
Total Market Dominant Mail and Services	51,335,386	52,809,406	(1,474,020)	(2.8)								
Other Market Dominant Revenue	914,276	909,502	4,774	0.5								
Deferred Revenue Prepaid Postage Change in Estimate 7/	1,315,689	0	-	-								
Total Market Dominant Revenue	53,565,352	53,718,908	(153,557)	(0.3)								

Service Transactions
U.S. Postal Service Mail
YTD, FY 2013 1/
=====

Ancillary Services	19,693
Other Services	1,713
Total	21,406

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express	794,090	801,561	(7,471)	(0.9)	39,116	39,823	(707)	(1.8)	38,233	40,971	(2,738)	(6.7)
First-Class Package Service:												
Total First Class Package Service	1,195,556	875,007	320,549	36.6	546,052	411,127	134,925	32.8	186,064	139,293	46,770	33.6
Standard Post Mail:												
Total Standard Post 4/	344,364	0	344,364	-	25,238	0	25,238	-	165,614	0	165,614	-
Priority Mail:												
Total Priority Mail	6,387,606	5,936,819	450,787	7.6	873,312	823,774	49,537	6.0	1,819,489	1,692,878	126,611	7.5
Parcel Select Mail:												
Total Parcel Select Mail 2/	1,904,280	1,341,436	562,844	42.0	1,287,046	937,631	349,415	37.3	2,046,979	1,742,121	304,857	17.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	123,688	114,773	8,914	7.8	50,805	46,571	4,234	9.1	153,043	139,626	13,417	9.6
International Mail:												
Outbound Priority Mail International	931,202	926,033	5,168	0.6	20,542	23,946	(3,404)	(14.2)	121,582	130,832	(9,250)	(7.1)
Outbound International Expedited Services	330,206	370,586	(40,381)	(10.9)	5,685	7,071	(1,387)	(19.6)	27,021	29,667	(2,646)	(8.9)
Other Outbound International Mail 5/	741,867	322,889	418,978	129.8	241,276	226,266	15,010	6.6	78,979	51,813	27,167	52.4
Inbound International	209,302	217,671	(8,368)	(3.8)	14,700	16,242	(1,541)	(9.5)	84,352	88,950	(4,598)	(5.2)
International Mail Fees	442	137	305	222.2	-	-	-	-	-	-	-	-
Total International Mail	2,213,019	1,837,316	375,702	20.4	282,203	273,525	8,678	3.2	311,934	301,261	10,672	3.5
Total Competitive Mail	12,962,602	10,906,913	2,055,689	18.8	3,103,771	2,532,451	571,320	22.6	4,721,355	4,056,152	665,204	16.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
Ancillary Services:												
Other Domestic Ancillary Services	1,574	1,032	542	52.6	317	212	105	49.6				
International Ancillary Services	7,804	9,092	(1,288)	(14.2)	1,553	1,899	(345)	(18.2)				
Total Ancillary Services	9,378	10,123	(745)	(7.4)	1,871	2,111	(240)	(11.4)				
Special Services:												
Premium Forwarding Service	22,088	19,387	2,701	13.9	1,192	1,166	26	2.2				
Intl. Money Orders & Money Transfer Service	1,253	1,486	(233)	(15.7)	142	163	(21)	(12.7)				
Other Domestic Special Services 3/	664,886	484,302	180,583	37.3	86,540	95,911	(9,371)	(9.8)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	688,227	505,175	183,051	36.2	87,875	97,240	(9,365)	(9.6)				
Total Competitive Services	697,604	515,298	182,306	35.4	89,746	99,351	(9,605)	(9.7)				
Total Competitive Mail and Services	13,660,206	11,422,211	2,237,995	19.6								
Other Competitive Revenue	116,215	106,111	10,104	9.5								
Total Competitive Revenue	13,776,421	11,528,322	2,248,099	19.5								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	62,210,355	61,382,802	827,553	1.3	158,384,271	159,834,843	(1,450,573)	(0.9)	20,469,146	20,492,578	(23,432)	(0.1)
Total All Services	2,785,237	2,848,815	(63,578)	(2.2)	2,541,587	2,513,690	27,897	1.1				
Total All Mail and Services	64,995,592	64,231,617	763,975	1.2								
Total All Other Revenue	1,030,491	1,015,613	14,878	1.5								
Total Deferred Revenue Change in Estimate 7/	1,315,689	0	-	-								
Total All Revenue	67,341,772	65,247,230	2,094,542	3.2								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

7/ This amount represents a decrease in Forever Stamp deferred liability due to a change in accounting estimate.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012		FY 2013	FY 2012	FY 2013 over FY 2012		FY 2013	FY 2012	FY 2013 over FY 2012	
	Amount		Amount	Percent	Amount		Amount	Percent	Amount		Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,275,006	2,403,861	(128,855)	(5.4)	4,770,875	5,137,603	(366,727)	(7.1)	147,809	159,034	(11,224)	(7.1)
Single-Piece Cards	86,636	91,590	(4,954)	(5.4)	256,275	280,041	(23,766)	(8.5)	1,636	1,788	(151)	(8.5)
Total Single-Piece Letters and Cards	2,361,643	2,495,452	(133,809)	(5.4)	5,027,150	5,417,644	(390,494)	(7.2)	149,445	160,821	(11,376)	(7.1)
Presort Letters	3,483,034	3,468,088	14,946	0.4	9,349,391	9,539,354	(189,963)	(2.0)	518,113	510,712	7,401	1.4
Presort Cards	138,044	142,866	(4,822)	(3.4)	566,544	593,523	(26,979)	(4.5)	4,625	4,844	(219)	(4.5)
Total Presort Letters and Cards	3,621,078	3,610,954	10,124	0.3	9,915,936	10,132,877	(216,941)	(2.1)	522,738	515,557	7,181	1.4
Flats	5,910	5,838	72	1.2	4,280	4,822	(543)	(11.3)	1,315	1,561	(247)	(15.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	14,986	19,256	(4,270)	(22.2)	50,849	52,744	(1,894)	(3.6)	3,194	3,286	(92)	(2.8)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	13,051	13,264	(213)	(1.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,016,667	6,144,763	(128,097)	(2.1)	14,998,215	15,608,087	(609,872)	(3.9)	676,692	681,225	(4,533)	(0.7)
Standard Mail:												
High Density and Saturation Letters	207,977	191,365	16,612	8.7	1,470,524	1,382,570	87,953	6.4	78,435	56,850	21,586	38.0
High Density and Saturation Flats & Parcels	18,083	18,786	(703)	(3.7)	125,252	134,162	(8,910)	(6.6)	5,295	6,036	(741)	(12.3)
Carrier Route	5,247	6,167	(920)	(14.9)	23,718	29,876	(6,158)	(20.6)	1,177	1,207	(30)	(2.5)
Letters	2,346,505	2,214,888	131,617	5.9	11,707,275	11,366,372	340,904	3.0	625,590	577,811	47,780	8.3
Flats	407	420	(13)	(3.0)	846	970	(124)	(12.8)	210	258	(48)	(18.7)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	52,757	55,736	(2,979)	(5.3)	269,517	270,043	(527)	(0.2)	11,543	12,058	(515)	(4.3)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,630,976	2,487,362	143,614	5.8	13,597,132	13,183,994	413,138	3.1	722,251	654,220	68,031	10.4
Periodicals Mail:												
In-County	305	370	(66)	(17.7)	3,717	4,836	(1,120)	(23.1)	179	253	(73)	(29.1)
Outside County	2,229	2,408	(179)	(7.4)	9,861	10,783	(923)	(8.6)	831	984	(153)	(15.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,534	2,778	(245)	(8.8)	13,578	15,620	(2,042)	(13.1)	1,010	1,237	(227)	(18.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	229,904	82,963	146,941	177.1	6,608	2,945	3,663	124.4
Free Mail	0	0	0	0.0	1,657	2,850	(1,193)	(41.9)	114	141	(27)	(18.8)
Total Market Dominant Mail	8,650,177	8,634,903	15,273	0.2	28,840,485	28,893,514	(53,029)	(0.2)	1,406,675	1,339,767	66,908	5.0
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,650,177	8,634,903	15,273	0.2								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,650,177	8,634,903	15,273	0.2								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	4,439	6,385	(1,946)	(30.5)	825	1,522	(697)	(45.8)	62	85	(23)	(27.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,439	6,385	(1,946)	(30.5)	825	1,522	(697)	(45.8)	62	85	(23)	(27.1)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,439	6,385	(1,946)	(30.5)	825	1,522	(697)	(45.8)	62	85	(23)	(27.1)
Other Competitive Revenue												
Total Competitive Revenue	4,439	6,385	(1,946)	(30.5)	825	1,522	(697)	(45.8)	62	85	(23)	(27.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,654,616	8,641,289	13,327	0.2	28,841,310	28,895,036	(53,726)	(0.2)	1,406,737	1,339,852	66,885	5.0
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,654,616	8,641,289	13,327	0.2	28,841,310	28,895,036	(53,726)	(0.2)	1,406,737	1,339,852	66,885	5.0
Total All Other Revenue												
Total All Revenue	8,654,616	8,641,289	13,327	0.2								

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	10,162,181	10,524,288	(362,107)	(3.4)	21,524,306	22,734,729	(1,210,423)	(5.3)	667,945	709,986	(42,041)	(5.9)
Single-Piece Cards	352,059	367,454	(15,395)	(4.2)	1,052,903	1,157,309	(104,405)	(9.0)	6,722	7,398	(676)	(9.1)
Total Single-Piece Letters and Cards	10,514,240	10,891,742	(377,502)	(3.5)	22,577,210	23,892,038	(1,314,828)	(5.5)	674,667	717,383	(42,717)	(6.0)
Presort Letters	14,319,590	14,479,339	(159,749)	(1.1)	38,724,894	39,935,898	(1,211,004)	(3.0)	2,101,442	2,125,137	(23,695)	(1.1)
Presort Cards	586,936	604,602	(17,666)	(2.9)	2,419,290	2,588,140	(168,850)	(6.5)	19,750	21,129	(1,379)	(6.5)
Total Presort Letters and Cards	14,906,526	15,083,941	(177,415)	(1.2)	41,144,184	42,524,039	(1,379,854)	(3.2)	2,121,193	2,146,267	(25,074)	(1.2)
Flats	22,084	24,540	(2,457)	(10.0)	16,498	18,983	(2,485)	(13.1)	5,184	6,117	(933)	(15.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	75,357	73,731	1,626	2.2	213,535	209,577	3,958	1.9	13,614	13,170	444	3.4
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	53,724	56,423	(2,699)	(4.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	25,571,930	26,130,376	(558,446)	(2.1)	63,951,428	66,644,637	(2,693,209)	(4.0)	2,814,657	2,882,937	(68,280)	(2.4)
Standard Mail:												
High Density and Saturation Letters	805,190	766,911	38,279	5.0	5,711,640	5,563,559	148,081	2.7	252,744	233,650	19,095	8.2
High Density and Saturation Flats & Parcels	76,753	76,196	557	0.7	533,884	532,082	1,802	0.3	23,506	25,113	(1,607)	(6.4)
Carrier Route	22,064	20,707	1,357	6.6	105,331	101,507	3,824	3.8	4,280	4,260	21	0.5
Letters	9,263,642	8,979,153	284,489	3.2	46,754,273	46,149,847	604,426	1.3	2,410,834	2,378,429	32,405	1.4
Flats	2,049	1,690	359	21.3	4,332	3,582	750	20.9	1,084	955	129	13.5
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	214,643	194,773	19,870	10.2	1,036,466	952,844	83,622	8.8	45,289	42,200	3,088	7.3
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	10,384,341	10,039,430	344,911	3.4	54,145,925	53,303,421	842,505	1.6	2,737,737	2,684,606	53,130	2.0
Periodicals Mail:												
In-County	1,320	1,526	(206)	(13.5)	16,259	19,761	(3,501)	(17.7)	807	942	(135)	(14.4)
Outside County	9,280	10,377	(1,097)	(10.6)	41,166	47,330	(6,164)	(13.0)	3,441	4,026	(585)	(14.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	10,600	11,903	(1,303)	(10.9)	57,425	67,091	(9,665)	(14.4)	4,248	4,968	(720)	(14.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	583,437	392,695	190,743	48.6	16,006	11,641	4,364	37.5
Free Mail	0	0	0	0.0	8,710	10,924	(2,213)	(20.3)	511	525	(14)	(2.7)
Total Market Dominant Mail	35,966,871	36,181,708	(214,838)	(0.6)	118,746,926	120,418,766	(1,671,840)	(1.4)	5,573,158	5,584,678	(11,520)	(0.2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	35,966,871	36,181,708	(214,838)	(0.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	35,966,871	36,181,708	(214,838)	(0.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	5	5	0	0.3	3	12	(9)	(76.8)	0	1	(0)	(75.5)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	17,221	22,924	(5,702)	(24.9)	3,478	5,033	(1,555)	(30.9)	253	318	(65)	(20.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	17,226	22,928	(5,702)	(24.9)	3,481	5,045	(1,564)	(31.0)	253	318	(65)	(20.5)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	17,226	22,928	(5,702)	(24.9)	3,481	5,045	(1,564)	(31.0)	253	318	(65)	(20.5)
Other Competitive Revenue												
Total Competitive Revenue	17,226	22,928	(5,702)	(24.9)	3,481	5,045	(1,564)	(31.0)	253	318	(65)	(20.5)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	35,984,096	36,204,636	(220,540)	(0.6)	118,750,407	120,423,811	(1,673,404)	(1.4)	5,573,411	5,584,996	(11,586)	(0.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	35,984,096	36,204,636	(220,540)	(0.6)	118,750,407	120,423,811	(1,673,404)	(1.4)	5,573,411	5,584,996	(11,586)	(0.2)
Total All Other Revenue												
Total All Revenue	35,984,096	36,204,636	(220,540)	(0.6)								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	568,918	612,744	(43,825)	(7.2)	426,179	468,638	(42,459)	(9.1)	86,227	95,315	(9,087)	(9.5)
Parcels	18,055	19,919	(1,865)	(9.4)	9,438	10,804	(1,366)	(12.6)	2,551	2,861	(310)	(10.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,008	1,037	(29)	(2.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	587,981	633,700	(45,719)	(7.2)	435,616	479,442	(43,825)	(9.1)	88,778	98,175	(9,397)	(9.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	467,176	453,589	13,587	3.0	2,673,229	2,691,291	(18,062)	(0.7)	519,199	514,138	5,061	1.0
Carrier Route	554,202	558,582	(4,380)	(0.8)	2,142,722	2,249,157	(106,435)	(4.7)	494,150	495,612	(1,462)	(0.3)
Letters	0	33	(33)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	524,120	554,483	(30,364)	(5.5)	1,359,355	1,481,058	(121,703)	(8.2)	348,522	373,887	(25,364)	(6.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	34,100	24,641	9,460	38.4	240,143	173,526	66,617	38.4	30,460	22,010	8,450	38.4
Domestic Negotiated Serv. Agreement Mail	0	(0)	0	(100.0)	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,579,598	1,591,328	(11,729)	(0.7)	6,415,450	6,595,032	(179,582)	(2.7)	1,392,332	1,405,647	(13,315)	(0.9)
Periodicals Mail:												
In-County	15,782	15,758	24	0.1	145,251	149,333	(4,082)	(2.7)	42,601	43,386	(785)	(1.8)
Outside County	377,686	396,703	(19,017)	(4.8)	1,342,155	1,436,244	(94,089)	(6.6)	548,618	576,436	(27,818)	(4.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	393,468	412,461	(18,993)	(4.6)	1,487,406	1,585,577	(98,171)	(6.2)	591,219	619,822	(28,603)	(4.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	825	(825)	(100.0)	0	166	(166)	(100.0)	0	196	(196)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	45,872	47,142	(1,271)	(2.7)	56,565	58,086	(1,521)	(2.6)	85,771	85,495	276	0.3
Bound Printed Matter Parcels	0	8	(8)	(100.0)	0	4	(4)	(100.0)	0	7	(7)	(100.0)
Media and Library Mail	5,624	5,821	(197)	(3.4)	2,018	2,232	(214)	(9.6)	2,056	2,141	(86)	(4.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	51,495	53,796	(2,301)	(4.3)	58,583	60,488	(1,905)	(3.1)	87,827	87,840	(13)	(0.0)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	9,877	6,752	3,125	46.3	1,449	1,600	(151)	(9.5)
Free Mail	0	0	0	0.0	2,900	2,751	149	5.4	780	719	60	8.4
Total Market Dominant Mail	2,612,543	2,691,285	(78,742)	(2.9)	8,409,832	8,730,042	(320,210)	(3.7)	2,162,384	2,213,803	(51,419)	(2.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,612,543	2,691,285	(78,742)	(2.9)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,612,543	2,691,285	(78,742)	(2.9)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	12,392	9,879	2,513	25.4	6,239	5,153	1,086	21.1	1,282	1,108	174	15.7
Standard Post Mail:												
Total Standard Post	874	0	874	0.0	150	0	150	0.0	156	0	156	0.0
Priority Mail:												
Total Priority Mail	220,666	208,866	11,800	5.6	40,658	40,352	307	0.8	31,437	30,845	592	1.9
Parcel Select Mail:												
Total Parcel Select Mail	33	25	8	31.8	4	3	1	23.4	2	2	(0)	(9.7)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	233,964	218,769	15,195	6.9	47,051	45,508	1,544	3.4	32,878	31,956	922	2.9

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount
				Percent				Percent				Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	233,964	218,769	15,195	6.9	47,051	45,508	1,544	3.4	32,878	31,956	922	2.9
Other Competitive Revenue												
Total Competitive Revenue	233,964	218,769	15,195	6.9	47,051	45,508	1,544	3.4	32,878	31,956	922	2.9

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,846,507	2,910,054	(63,547)	(2.2)	8,456,883	8,775,549	(318,666)	(3.6)	2,195,261	2,245,759	(50,497)	(2.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,846,507	2,910,054	(63,547)	(2.2)	8,456,883	8,775,549	(318,666)	(3.6)	2,195,261	2,245,759	(50,497)	(2.2)
Total All Other Revenue												
Total All Revenue	2,846,507	2,910,054	(63,547)	(2.2)								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(94.4)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(94.4)	0	0	0	0.0	0	0	0	0.0
Flats	2,497,657	2,642,128	(144,471)	(5.5)	1,882,088	2,029,033	(146,945)	(7.2)	382,225	412,225	(30,000)	(7.3)
Parcels	79,635	103,090	(23,455)	(22.8)	42,742	56,433	(13,691)	(24.3)	11,160	14,714	(3,555)	(24.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	4,660	4,453	207	4.6	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,581,952	2,749,671	(167,719)	(6.1)	1,924,830	2,085,467	(160,637)	(7.7)	393,384	426,939	(33,555)	(7.9)
Standard Mail:												
High Density and Saturation Letters	(1)	0	(1)	0.0	(5)	0	(5)	0.0	(0)	0	(0)	0.0
High Density and Saturation Flats & Parcels	1,852,975	1,810,471	42,504	2.3	10,803,630	10,786,927	16,703	0.2	2,027,375	2,064,940	(37,565)	(1.8)
Carrier Route	2,350,502	2,223,314	127,188	5.7	9,401,871	9,018,042	383,829	4.3	2,022,441	1,998,293	24,147	1.2
Letters	34	118	(84)	(71.2)	0	0	0	0.0	0	0	0	0.0
Flats	2,130,457	2,226,469	(96,011)	(4.3)	5,560,105	5,932,914	(372,809)	(6.3)	1,396,992	1,494,731	(97,739)	(6.5)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	138,418	63,953	74,465	116.4	974,774	450,373	524,401	116.4	123,640	57,125	66,515	116.4
Domestic Negotiated Serv. Agreement Mail	0	(0)	0	(100.0)	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	6,472,386	6,324,324	148,061	2.3	26,740,375	26,188,256	552,119	2.1	5,570,448	5,615,090	(44,642)	(0.8)
Periodicals Mail:												
In-County	63,971	64,848	(877)	(1.4)	586,385	610,671	(24,286)	(4.0)	175,165	180,471	(5,306)	(2.9)
Outside County	1,572,716	1,642,079	(69,363)	(4.2)	5,709,772	6,057,313	(347,541)	(5.7)	2,233,376	2,340,432	(107,056)	(4.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,636,687	1,706,927	(70,240)	(4.1)	6,296,157	6,667,984	(371,827)	(5.6)	2,408,541	2,520,903	(112,362)	(4.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	1,324	4,161	(2,836)	(68.2)	242	774	(533)	(68.8)	292	890	(598)	(67.2)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	184,772	185,789	(1,018)	(0.5)	229,613	230,521	(909)	(0.4)	350,764	341,023	9,740	2.9
Bound Printed Matter Parcels	0	8	(8)	(100.0)	0	4	(4)	(100.0)	0	7	(7)	(100.0)
Media and Library Mail	23,296	23,389	(94)	(0.4)	8,592	9,011	(419)	(4.7)	8,359	8,617	(259)	(3.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	209,392	213,347	(3,955)	(1.9)	238,446	240,310	(1,864)	(0.8)	359,415	350,538	8,877	2.5

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	29,924	28,580	1,344	4.7	5,576	6,139	(564)	(9.2)
Free Mail	0	0	0	0.0	10,268	8,821	1,447	16.4	2,678	2,143	535	25.0
Total Market Dominant Mail	10,900,416	10,994,269	(93,853)	(0.9)	35,240,001	35,219,419	20,582	0.1	8,740,041	8,921,753	(181,711)	(2.0)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	10,900,416	10,994,269	(93,853)	(0.9)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	10,900,416	10,994,269	(93,853)	(0.9)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	46,908	41,252	5,656	13.7	23,935	22,245	1,690	7.6	5,043	4,643	400	8.6
Standard Post Mail:												
Total Standard Post	2,276	0	2,276	0.0	405	0	405	0.0	463	0	463	0.0
Priority Mail:												
Total Priority Mail	893,218	839,111	54,107	6.4	166,642	163,419	3,223	2.0	125,060	121,517	3,543	2.9
Parcel Select Mail:												
Total Parcel Select Mail	247	163	83	51.1	29	27	1	5.4	11	12	(1)	(5.8)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	942,649	880,526	62,122	7.1	191,011	185,691	5,320	2.9	130,577	126,172	4,405	3.5

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	942,649	880,526	62,122	7.1	191,011	185,691	5,320	2.9	130,577	126,172	4,405	3.5
Other Competitive Revenue												
Total Competitive Revenue	942,649	880,526	62,122	7.1	191,011	185,691	5,320	2.9	130,577	126,172	4,405	3.5

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	11,843,065	11,874,796	(31,731)	(0.3)	35,431,012	35,405,111	25,902	0.1	8,870,618	9,047,924	(177,306)	(2.0)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	11,843,065	11,874,796	(31,731)	(0.3)	35,431,012	35,405,111	25,902	0.1	8,870,618	9,047,924	(177,306)	(2.0)
Total All Other Revenue												
Total All Revenue	11,843,065	11,874,796	(31,731)	(0.3)								

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	115,014	116,160	(1,146)	(1.0)	46,577	48,829	(2,252)	(4.6)	14,957	15,649	(692)	(4.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	413	419	(6)	(1.5)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	115,427	116,579	(1,153)	(1.0)	46,577	48,829	(2,252)	(4.6)	14,957	15,649	(692)	(4.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	47	(47)	(100.0)	0	110	(110)	(100.0)	0	30	(30)	(100.0)
Carrier Route Letters	0	45	(45)	(100.0)	0	60	(60)	(100.0)	0	31	(31)	(100.0)
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	506	480	26	5.3	1,100	1,049	51	4.9	45	31	14	46.8
Every Door Direct Mail Retail	17,001	16,447	555	3.4	17,859	15,740	2,119	13.5	5,825	5,185	640	12.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	17,507	17,019	488	2.9	18,959	16,959	2,000	11.8	5,870	5,277	593	11.2
Periodicals Mail:												
In-County	25	28	(3)	(12.3)	175	214	(38)	(18.0)	78	89	(11)	(12.4)
Outside County	906	1,002	(96)	(9.6)	1,021	1,155	(133)	(11.6)	1,999	2,279	(281)	(12.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	931	1,030	(99)	(9.7)	1,197	1,369	(172)	(12.6)	2,077	2,368	(292)	(12.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,155	175,661	(167,507)	(95.4)	333	15,424	(15,091)	(97.8)	22,462	118,125	(95,663)	(81.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	72,218	82,561	(10,343)	(12.5)	55,962	66,031	(10,069)	(15.2)	140,890	187,363	(46,473)	(24.8)
Media and Library Mail	79,844	77,460	2,385	3.1	22,773	23,342	(569)	(2.4)	61,157	61,622	(466)	(0.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	160,217	335,682	(175,465)	(52.3)	79,067	104,797	(25,729)	(24.6)	224,509	367,111	(142,602)	(38.8)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	5,607	4,293	1,314	30.6	33,593	30,090	3,503	11.6
Free Mail	0	0	0	0.0	10,314	8,895	1,419	16.0	5,991	5,294	697	13.2
Total Market Dominant Mail	294,081	470,310	(176,229)	(37.5)	161,721	185,142	(23,421)	(12.7)	286,997	425,789	(138,792)	(32.6)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	294,081	470,310	(176,229)	(37.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	294,081	470,310	(176,229)	(37.5)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	307,953	231,794	76,159	32.9	138,417	107,137	31,279	29.2	48,388	36,722	11,666	31.8
Standard Post Mail:												
Total Standard Post	123,772	0	123,772	0.0	8,640	0	8,640	0.0	61,445	0	61,445	0.0
Priority Mail:												
Total Priority Mail	1,312,483	1,177,091	135,392	11.5	169,187	153,816	15,371	10.0	407,496	364,614	42,882	11.8
Parcel Select Mail:												
Total Parcel Select Mail	477,828	388,191	89,637	23.1	313,118	278,473	34,645	12.4	489,449	412,347	77,102	18.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,419	26,786	3,633	13.6	12,424	11,309	1,115	9.9	37,644	33,289	4,355	13.1
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,252,455	1,823,861	428,594	23.5	641,785	550,735	91,050	16.5	1,044,421	846,972	197,449	23.3

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,252,455	1,823,861	428,594	23.5	641,785	550,735	91,050	16.5	1,044,421	846,972	197,449	23.3
Other Competitive Revenue												
Total Competitive Revenue	2,252,455	1,823,861	428,594	23.5	641,785	550,735	91,050	16.5	1,044,421	846,972	197,449	23.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,546,536	2,294,171	252,365	11.0	803,506	735,877	67,629	9.2	1,331,418	1,272,761	58,657	4.6
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,546,536	2,294,171	252,365	11.0	803,506	735,877	67,629	9.2	1,331,418	1,272,761	58,657	4.6
Total All Other Revenue												
Total All Revenue	2,546,536	2,294,171	252,365	11.0								

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	500,283	545,295	(45,012)	(8.3)	204,974	236,817	(31,843)	(13.4)	66,204	76,482	(10,278)	(13.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,426	1,580	(154)	(9.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	501,709	546,875	(45,166)	(8.3)	204,974	236,817	(31,843)	(13.4)	66,204	76,482	(10,278)	(13.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	88	449	(361)	(80.5)	183	893	(710)	(79.5)	71	403	(332)	(82.3)
Carrier Route Letters	28	272	(244)	(89.6)	45	398	(352)	(88.6)	10	167	(158)	(94.2)
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	1,623	1,430	193	13.5	3,582	3,138	444	14.2	146	123	23	18.6
Every Door Direct Mail Retail	70,489	284,858	(214,369)	(75.3)	72,443	303,559	(231,116)	(76.1)	23,042	126,286	(103,244)	(81.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	72,228	287,009	(214,781)	(74.8)	76,254	307,987	(231,733)	(75.2)	23,269	126,980	(103,711)	(81.7)
Periodicals Mail:												
In-County	89	121	(32)	(26.6)	609	855	(245)	(28.7)	278	375	(97)	(25.9)
Outside County	4,137	4,277	(139)	(3.3)	4,781	5,421	(640)	(11.8)	9,240	9,242	(2)	(0.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	4,226	4,398	(171)	(3.9)	5,391	6,276	(885)	(14.1)	9,518	9,617	(99)	(1.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	337,732	769,611	(431,879)	(56.1)	29,307	70,171	(40,863)	(58.2)	255,193	499,010	(243,817)	(48.9)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	274,589	305,479	(30,889)	(10.1)	216,387	243,303	(26,916)	(11.1)	568,757	673,434	(104,677)	(15.5)
Media and Library Mail	290,281	297,003	(6,723)	(2.3)	84,946	91,354	(6,408)	(7.0)	219,225	234,010	(14,785)	(6.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	902,602	1,372,093	(469,491)	(34.2)	330,640	404,828	(74,187)	(18.3)	1,043,175	1,406,454	(363,279)	(25.8)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	20,283	18,821	1,462	7.8	129,146	126,861	2,284	1.8
Free Mail	0	0	0	0.0	35,813	37,156	(1,343)	(3.6)	19,948	22,227	(2,279)	(10.3)
Total Market Dominant Mail	1,480,766	2,210,376	(729,609)	(33.0)	673,355	1,011,885	(338,530)	(33.5)	1,291,260	1,768,621	(477,361)	(27.0)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,480,766	2,210,376	(729,609)	(33.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,480,766	2,210,376	(729,609)	(33.0)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	1,148,643	833,750	314,892	37.8	522,114	388,870	133,244	34.3	181,021	134,650	46,371	34.4
Standard Post Mail:												
Total Standard Post	342,086	0	342,086	0.0	24,833	0	24,833	0.0	165,151	0	165,151	0.0
Priority Mail:												
Total Priority Mail	5,476,293	5,074,025	402,268	7.9	703,192	655,322	47,870	7.3	1,694,176	1,571,044	123,132	7.8
Parcel Select Mail:												
Total Parcel Select Mail	1,904,033	1,341,273	562,760	42.0	1,287,017	937,603	349,414	37.3	2,046,968	1,742,110	304,858	17.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	123,688	114,773	8,914	7.8	50,805	46,571	4,234	9.1	153,043	139,626	13,417	9.6
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	8,994,742	7,363,821	1,630,921	22.1	2,587,960	2,028,366	559,594	27.6	4,240,358	3,587,429	652,930	18.2

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	8,994,742	7,363,821	1,630,921	22.1	2,587,960	2,028,366	559,594	27.6	4,240,358	3,587,429	652,930	18.2
Other Competitive Revenue												
Total Competitive Revenue	8,994,742	7,363,821	1,630,921	22.1	2,587,960	2,028,366	559,594	27.6	4,240,358	3,587,429	652,930	18.2

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	10,475,508	9,574,197	901,312	9.4	3,261,315	3,040,251	221,064	7.3	5,531,618	5,356,050	175,569	3.3
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	10,475,508	9,574,197	901,312	9.4	3,261,315	3,040,251	221,064	7.3	5,531,618	5,356,050	175,569	3.3
Total All Other Revenue												
Total All Revenue	10,475,508	9,574,197	901,312	9.4								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,134,586	1,229,002	(94,416)	(7.7)	2,408,357	2,662,446	(254,089)	(9.5)	63,944	69,477	(5,533)	(8.0)
Single-Piece Cards	48,184	49,983	(1,799)	(3.6)	141,189	151,306	(10,117)	(6.7)	882	946	(63)	(6.7)
Total Single-Piece Letters and Cards	1,182,770	1,278,984	(96,214)	(7.5)	2,549,546	2,813,752	(264,206)	(9.4)	64,827	70,422	(5,596)	(7.9)
Presort Letters	42,645	47,787	(5,143)	(10.8)	111,030	127,038	(16,008)	(12.6)	4,992	5,668	(676)	(11.9)
Presort Cards	449	594	(145)	(24.4)	1,791	2,402	(611)	(25.4)	10	13	(4)	(26.6)
Total Presort Letters and Cards	43,094	48,381	(5,287)	(10.9)	112,821	129,440	(16,619)	(12.8)	5,002	5,681	(679)	(12.0)
Flats	49,528	56,041	(6,513)	(11.6)	34,263	40,347	(6,084)	(15.1)	6,437	7,639	(1,201)	(15.7)
Parcels	10,852	12,247	(1,395)	(11.4)	5,462	6,278	(816)	(13.0)	1,266	1,478	(212)	(14.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	258	232	26	11.1	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,286,501	1,395,886	(109,384)	(7.8)	2,702,092	2,989,817	(287,725)	(9.6)	77,531	85,220	(7,689)	(9.0)
Standard Mail:												
High Density and Saturation Letters	2,773	1,109	1,664	150.0	18,646	7,783	10,863	139.6	569	276	293	106.1
High Density and Saturation Flats & Parcels	22	34	(12)	(35.5)	141	216	(75)	(34.7)	7	15	(8)	(51.5)
Carrier Route	99	269	(170)	(63.2)	426	989	(563)	(57.0)	28	173	(145)	(83.6)
Letters	126,147	133,794	(7,647)	(5.7)	749,532	789,385	(39,853)	(5.0)	39,540	42,823	(3,283)	(7.7)
Flats	6,099	6,011	88	1.5	21,512	20,234	1,278	6.3	2,601	3,377	(777)	(23.0)
Parcels	47	94	(48)	(50.6)	34	65	(31)	(47.7)	1	15	(14)	(93.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	24	(24)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	135,186	141,336	(6,150)	(4.4)	790,290	818,672	(28,382)	(3.5)	42,747	46,679	(3,933)	(8.4)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	2,051	(2,051)	(100.0)	0	239	(239)	(100.0)	0	964	(964)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	1	(1)	(100.0)	0	1	(1)	(100.0)	0	1	(1)	(100.0)
Media and Library Mail	1,296	1,254	41	3.3	395	427	(32)	(7.5)	803	649	155	23.9
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,296	3,307	(2,011)	(60.8)	395	667	(272)	(40.7)	803	1,613	(810)	(50.2)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	5	13	(8)	(63.0)	0	0	(0)	(67.8)
Total Market Dominant Mail	1,422,984	1,540,528	(117,544)	(7.6)	3,492,782	3,809,169	(316,387)	(8.3)	121,081	133,512	(12,431)	(9.3)
Ancillary Services:												
Certified Mail	8,445	8,038	406	5.1								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	309	3,805	(3,496)	(91.9)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	8.3								
Return Receipts	3,365	3,568	(203)	(5.7)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	224	243	(19)	(7.8)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	12,343	15,654	(3,311)	(21.2)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	12,343	15,654	(3,311)	(21.2)								
Total Market Dominant Mail and Services	1,435,327	1,556,183	(120,856)	(7.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,435,327	1,556,183	(120,856)	(7.8)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	404	290	113	39.1	189	164	25	15.4	55	37	18	48.3
Standard Post Mail: Total Standard Post	1,639	0	1,639	0.0	151	0	151	0.0	731	0	731	0.0
Priority Mail: Total Priority Mail	22,243	23,227	(984)	(4.2)	3,377	3,787	(410)	(10.8)	4,210	4,926	(716)	(14.5)
Parcel Select Mail: Total Parcel Select Mail	3	1	2	273.3	2	1	1	233.3	1	0	0	131.8
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	24,289	23,518	770	3.3	3,718	3,951	(232)	(5.9)	4,996	4,964	32	0.7

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	24,289	23,518	770	3.3	3,718	3,951	(232)	(5.9)	4,996	4,964	32	0.7
Other Competitive Revenue												
Total Competitive Revenue	24,289	23,518	770	3.3	3,718	3,951	(232)	(5.9)	4,996	4,964	32	0.7

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,447,272	1,564,046	(116,774)	(7.5)	3,496,500	3,813,120	(316,619)	(8.3)	126,077	138,476	(12,399)	(9.0)
Total All Services	12,343	15,654	(3,311)	(21.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,459,616	1,579,701	(120,085)	(7.6)	3,496,500	3,813,120	(316,619)	(8.3)	126,077	138,476	(12,399)	(9.0)
Total All Other Revenue												
Total All Revenue	1,459,616	1,579,701	(120,085)	(7.6)								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,430,788	5,609,016	(178,228)	(3.2)	11,659,240	12,272,014	(612,774)	(5.0)	316,644	332,161	(15,517)	(4.7)
Single-Piece Cards	196,364	201,272	(4,907)	(2.4)	581,716	628,105	(46,389)	(7.4)	3,636	3,926	(290)	(7.4)
Total Single-Piece Letters and Cards	5,627,152	5,810,288	(183,135)	(3.2)	12,240,957	12,900,119	(659,163)	(5.1)	320,280	336,087	(15,807)	(4.7)
Presort Letters	184,399	201,160	(16,761)	(8.3)	482,816	537,196	(54,380)	(10.1)	21,039	23,023	(1,984)	(8.6)
Presort Cards	2,344	3,070	(726)	(23.7)	9,421	12,992	(3,571)	(27.5)	49	68	(19)	(27.5)
Total Presort Letters and Cards	186,743	204,230	(17,487)	(8.6)	492,237	550,188	(57,951)	(10.5)	21,088	23,091	(2,003)	(8.7)
Flats	233,695	251,647	(17,953)	(7.1)	162,488	178,007	(15,519)	(8.7)	31,082	34,643	(3,561)	(10.3)
Parcels	51,321	55,934	(4,613)	(8.2)	25,636	28,926	(3,290)	(11.4)	6,150	7,016	(866)	(12.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,333	1,084	249	23.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,100,243	6,323,182	(222,939)	(3.5)	12,921,317	13,657,241	(735,923)	(5.4)	378,601	400,837	(22,237)	(5.5)
Standard Mail:												
High Density and Saturation Letters	8,252	5,864	2,388	40.7	57,980	42,418	15,561	36.7	1,744	1,378	366	26.6
High Density and Saturation Flats & Parcels	197	188	8	4.3	1,281	1,189	92	7.7	130	75	55	73.2
Carrier Route	786	1,123	(337)	(30.0)	3,452	5,129	(1,677)	(32.7)	324	824	(500)	(60.7)
Letters	527,485	539,122	(11,637)	(2.2)	3,175,375	3,262,606	(87,231)	(2.7)	169,962	179,634	(9,672)	(5.4)
Flats	20,847	19,379	1,468	7.6	68,163	63,332	4,831	7.6	9,262	10,629	(1,366)	(12.9)
Parcels	233	659	(426)	(64.6)	166	686	(520)	(75.8)	19	93	(74)	(79.6)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	116	(116)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	557,800	566,452	(8,652)	(1.5)	3,306,417	3,375,361	(68,944)	(2.0)	181,442	192,633	(11,191)	(5.8)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	3,887	11,723	(7,835)	(66.8)	447	1,318	(871)	(66.1)	1,997	5,896	(3,899)	(66.1)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	24	32	(8)	(24.1)	11	14	(3)	(19.9)	7	10	(3)	(30.7)
Bound Printed Matter Parcels	22	49	(27)	(55.5)	8	17	(10)	(54.8)	14	36	(22)	(61.7)
Media and Library Mail	4,699	5,545	(846)	(15.3)	1,518	1,866	(348)	(18.7)	2,585	2,894	(309)	(10.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	8,632	17,348	(8,716)	(50.2)	1,984	3,216	(1,232)	(38.3)	4,603	8,836	(4,233)	(47.9)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	66	39	27	70.0	2	0	2	719.5
Total Market Dominant Mail	6,666,675	6,906,982	(240,307)	(3.5)	16,229,784	17,035,856	(806,072)	(4.7)	564,647	602,306	(37,660)	(6.3)
Ancillary Services:												
Certified Mail	33,907	30,281	3,626	12.0								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	6,067	11,661	(5,593)	(48.0)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	104.3								
Return Receipts	13,576	13,748	(172)	(1.2)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	3,112	762	2,350	308.2								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	56,663	56,452	211	0.4								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	56,663	56,452	211	0.4								
Total Market Dominant Mail and Services	6,723,338	6,963,434	(240,096)	(3.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	6,723,338	6,963,434	(240,096)	(3.4)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	1,938	1,356	582	42.9	1,013	731	282	38.5	263	192	70	36.5
Standard Post Mail: Total Standard Post	4,601	0	4,601	0.0	448	0	448	0.0	1,985	0	1,985	0.0
Priority Mail: Total Priority Mail	104,740	109,776	(5,036)	(4.6)	15,929	17,731	(1,802)	(10.2)	21,518	24,628	(3,111)	(12.6)
Parcel Select Mail: Total Parcel Select Mail	26	1	26	3407.2	16	1	15	2942.9	3	0	3	1206.4
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	111,304	111,133	172	0.2	17,406	18,463	(1,057)	(5.7)	23,769	24,821	(1,052)	(4.2)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	111,304	111,133	172	0.2	17,406	18,463	(1,057)	(5.7)	23,769	24,821	(1,052)	(4.2)
Other Competitive Revenue												
Total Competitive Revenue	111,304	111,133	172	0.2	17,406	18,463	(1,057)	(5.7)	23,769	24,821	(1,052)	(4.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	6,777,980	7,018,115	(240,135)	(3.4)	16,247,190	17,054,319	(807,129)	(4.7)	588,415	627,128	(38,712)	(6.2)
Total All Services	56,663	56,452	211	0.4	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,834,643	7,074,567	(239,924)	(3.4)	16,247,190	17,054,319	(807,129)	(4.7)	588,415	627,128	(38,712)	(6.2)
Total All Other Revenue												
Total All Revenue	6,834,643	7,074,567	(239,924)	(3.4)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	25,912	38,176	(12,264)	(32.1)	53,578	80,394	(26,816)	(33.4)	1,827	2,799	(972)	(34.7)
Single-Piece Cards	676	1,257	(581)	(46.2)	1,990	3,874	(1,884)	(48.6)	12	24	(12)	(48.6)
Total Single-Piece Letters and Cards	26,588	39,433	(12,845)	(32.6)	55,568	84,268	(28,700)	(34.1)	1,839	2,823	(984)	(34.8)
Presort Letters	1,077,316	1,148,388	(71,072)	(6.2)	2,895,876	3,166,934	(271,058)	(8.6)	162,464	169,613	(7,149)	(4.2)
Presort Cards	1,190	1,218	(28)	(2.3)	4,807	5,009	(202)	(4.0)	44	47	(3)	(6.7)
Total Presort Letters and Cards	1,078,506	1,149,606	(71,100)	(6.2)	2,900,683	3,171,943	(271,260)	(8.6)	162,508	169,660	(7,152)	(4.2)
Flats	48,747	56,807	(8,060)	(14.2)	62,203	69,498	(7,295)	(10.5)	5,999	7,959	(1,960)	(24.6)
Parcels	1,637	2,877	(1,240)	(43.1)	681	1,259	(579)	(46.0)	220	432	(212)	(49.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,155,477	1,248,723	(93,245)	(7.5)	3,019,135	3,326,969	(307,834)	(9.3)	170,566	180,874	(10,308)	(5.7)
Standard Mail:												
High Density and Saturation Letters	323	405	(82)	(20.2)	3,002	2,808	195	6.9	95	92	2	2.6
High Density and Saturation Flats & Parcels	2	2	1	47.4	21	10	11	107.9	1	0	1	1479.7
Carrier Route	291	319	(28)	(8.6)	1,530	1,692	(161)	(9.5)	165	283	(118)	(41.6)
Letters	83,371	85,869	(2,498)	(2.9)	466,242	489,496	(23,254)	(4.8)	26,718	28,164	(1,447)	(5.1)
Flats	4,268	4,062	206	5.1	13,904	12,650	1,254	9.9	1,547	2,678	(1,131)	(42.2)
Parcels	113	224	(110)	(49.3)	80	172	(92)	(53.3)	1	25	(24)	(94.5)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	88,369	90,880	(2,511)	(2.8)	484,780	506,828	(22,047)	(4.4)	28,527	31,243	(2,716)	(8.7)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,984	(1,984)	(100.0)	0	215	(215)	(100.0)	0	1,004	(1,004)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	4	30	(26)	(86.2)	2	11	(9)	(84.9)	1	12	(11)	(89.7)
Bound Printed Matter Parcels	0	32	(32)	(100.0)	0	13	(13)	(100.0)	0	23	(23)	(100.0)
Media and Library Mail	511	951	(440)	(46.3)	172	294	(122)	(41.5)	358	714	(356)	(49.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	515	2,997	(2,482)	(82.8)	174	534	(360)	(67.4)	360	1,754	(1,394)	(79.5)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	2	2	(1)	(22.7)	7	7	(0)	(0.5)
Total Market Dominant Mail	1,244,361	1,342,599	(98,238)	(7.3)	3,504,091	3,834,332	(330,241)	(8.6)	199,460	213,878	(14,418)	(6.7)
Ancillary Services:												
Certified Mail	2,247	3,705	(1,458)	(39.4)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	60	1,807	(1,747)	(96.7)								
Insurance	1	0	1	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	1,258	1,267	(9)	(0.7)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	36	35	1	2.7								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	3,603	6,815	(3,212)	(47.1)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	3,603	6,815	(3,212)	(47.1)								
Total Market Dominant Mail and Services	1,247,964	1,349,414	(101,450)	(7.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,247,964	1,349,414	(101,450)	(7.5)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	307	342	(35)	(10.2)	165	201	(36)	(17.9)	43	46	(3)	(6.4)
Standard Post Mail: Total Standard Post	880	0	880	0.0	73	0	73	0.0	439	0	439	0.0
Priority Mail: Total Priority Mail	9,948	13,357	(3,409)	(25.5)	1,216	1,881	(665)	(35.3)	2,854	3,677	(823)	(22.4)
Parcel Select Mail: Total Parcel Select Mail	999	424	576	135.9	427	275	151	55.0	601	113	488	431.8
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	12,133	14,122	(1,989)	(14.1)	1,881	2,357	(476)	(20.2)	3,937	3,836	101	2.6

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	12,133	14,122	(1,989)	(14.1)	1,881	2,357	(476)	(20.2)	3,937	3,836	101	2.6
Other Competitive Revenue												
Total Competitive Revenue	12,133	14,122	(1,989)	(14.1)	1,881	2,357	(476)	(20.2)	3,937	3,836	101	2.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,256,494	1,356,721	(100,227)	(7.4)	3,505,972	3,836,689	(330,717)	(8.6)	203,397	217,714	(14,317)	(6.6)
Total All Services	3,603	6,815	(3,212)	(47.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,260,097	1,363,536	(103,439)	(7.6)	3,505,972	3,836,689	(330,717)	(8.6)	203,397	217,714	(14,317)	(6.6)
Total All Other Revenue												
Total All Revenue	1,260,097	1,363,536	(103,439)	(7.6)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	121,168	165,305	(44,137)	(26.7)	252,632	353,511	(100,880)	(28.5)	8,523	12,006	(3,483)	(29.0)
Single-Piece Cards	4,298	5,115	(818)	(16.0)	13,003	16,368	(3,365)	(20.6)	81	102	(21)	(20.6)
Total Single-Piece Letters and Cards	125,465	170,420	(44,955)	(26.4)	265,635	369,879	(104,244)	(28.2)	8,604	12,109	(3,504)	(28.9)
Presort Letters	4,546,971	4,866,199	(319,228)	(6.6)	12,329,124	13,516,159	(1,187,035)	(8.8)	673,606	719,425	(45,819)	(6.4)
Presort Cards	4,899	5,184	(285)	(5.5)	19,900	21,781	(1,881)	(8.6)	189	214	(26)	(12.0)
Total Presort Letters and Cards	4,551,871	4,871,383	(319,513)	(6.6)	12,349,024	13,537,940	(1,188,916)	(8.8)	673,794	719,639	(45,845)	(6.4)
Flats	212,105	242,938	(30,833)	(12.7)	267,236	300,446	(33,210)	(11.1)	27,249	33,548	(6,299)	(18.8)
Parcels	9,053	13,450	(4,397)	(32.7)	3,822	6,001	(2,179)	(36.3)	1,277	2,067	(789)	(38.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	(0)	(95.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,898,493	5,298,191	(399,698)	(7.5)	12,885,717	14,214,267	(1,328,549)	(9.3)	710,925	767,362	(56,437)	(7.4)
Standard Mail:												
High Density and Saturation Letters	1,273	2,063	(790)	(38.3)	9,435	14,390	(4,955)	(34.4)	377	444	(67)	(15.0)
High Density and Saturation Flats & Parcels	16	25	(9)	(36.7)	106	119	(13)	(10.9)	4	23	(19)	(82.8)
Carrier Route	705	615	90	14.6	3,448	3,087	361	11.7	244	402	(158)	(39.2)
Letters	349,733	350,718	(986)	(0.3)	1,948,793	1,975,969	(27,176)	(1.4)	110,529	118,167	(7,638)	(6.5)
Flats	13,796	14,980	(1,185)	(7.9)	41,100	42,436	(1,336)	(3.1)	4,949	8,402	(3,453)	(41.1)
Parcels	560	1,706	(1,146)	(67.2)	406	1,260	(854)	(67.8)	48	116	(69)	(59.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	366,082	370,108	(4,026)	(1.1)	2,003,288	2,037,261	(33,973)	(1.7)	116,151	127,553	(11,402)	(8.9)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	3,558	10,276	(6,718)	(65.4)	375	1,069	(694)	(64.9)	1,983	5,393	(3,410)	(63.2)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	13	40	(27)	(67.8)	4	15	(11)	(72.3)	4	20	(16)	(80.9)
Bound Printed Matter Parcels	7	56	(48)	(86.8)	2	22	(20)	(90.3)	7	40	(34)	(83.4)
Media and Library Mail	2,737	3,956	(1,219)	(30.8)	910	1,325	(415)	(31.3)	1,924	2,750	(826)	(30.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	6,315	14,328	(8,013)	(55.9)	1,291	2,431	(1,140)	(46.9)	3,918	8,203	(4,285)	(52.2)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	8	10	(1)	(14.5)	29	31	(2)	(6.8)
Total Market Dominant Mail	5,270,890	5,682,627	(411,737)	(7.2)	14,890,304	16,253,967	(1,363,663)	(8.4)	831,023	903,150	(72,127)	(8.0)
Ancillary Services:												
Certified Mail	9,726	12,137	(2,410)	(19.9)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	2,542	5,546	(3,004)	(54.2)								
Insurance	4	0	4	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	5,442	6,452	(1,010)	(15.7)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	227	265	(38)	(14.3)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	17,941	24,400	(6,459)	(26.5)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	17,941	24,400	(6,459)	(26.5)								
Total Market Dominant Mail and Services	5,288,831	5,707,027	(418,196)	(7.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,288,831	5,707,027	(418,196)	(7.3)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	1,328	1,435	(107)	(7.5)	666	800	(134)	(16.8)	182	204	(22)	(10.9)
Standard Post Mail: Total Standard Post	3,239	0	3,239	0.0	301	0	301	0.0	1,452	0	1,452	0.0
Priority Mail: Total Priority Mail	49,913	65,926	(16,013)	(24.3)	6,289	9,230	(2,941)	(31.9)	13,905	18,582	(4,677)	(25.2)
Parcel Select Mail: Total Parcel Select Mail	2,867	1,162	1,705	146.8	1,377	767	610	79.6	1,456	312	1,144	367.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	57,346	68,523	(11,176)	(16.3)	8,633	10,797	(2,164)	(20.0)	16,995	19,098	(2,103)	(11.0)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	57,346	68,523	(11,176)	(16.3)	8,633	10,797	(2,164)	(20.0)	16,995	19,098	(2,103)	(11.0)
Other Competitive Revenue												
Total Competitive Revenue	57,346	68,523	(11,176)	(16.3)	8,633	10,797	(2,164)	(20.0)	16,995	19,098	(2,103)	(11.0)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,328,237	5,751,150	(422,913)	(7.4)	14,898,937	16,264,765	(1,365,828)	(8.4)	848,017	922,248	(74,230)	(8.0)
Total All Services	17,941	24,400	(6,459)	(26.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,346,178	5,775,550	(429,372)	(7.4)	14,898,937	16,264,765	(1,365,828)	(8.4)	848,017	922,248	(74,230)	(8.0)
Total All Other Revenue												
Total All Revenue	5,346,178	5,775,550	(429,372)	(7.4)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	958,676	980,552	(21,877)	(2.2)	1,982,680	2,061,587	(78,907)	(3.8)	68,300	71,995	(3,695)	(5.1)
Single-Piece Cards	25,053	27,363	(2,309)	(8.4)	74,320	84,015	(9,695)	(11.5)	464	525	(61)	(11.5)
Total Single-Piece Letters and Cards	983,729	1,007,915	(24,186)	(2.4)	2,057,000	2,145,602	(88,602)	(4.1)	68,764	72,520	(3,756)	(5.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	319,679	354,076	(34,397)	(9.7)	207,490	234,206	(26,716)	(11.4)	47,282	52,816	(5,533)	(10.5)
Parcels	51,815	49,741	2,075	4.2	22,909	22,766	142	0.6	7,378	7,209	169	2.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	3	61	(58)	(94.7)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,355,226	1,411,792	(56,566)	(4.0)	2,287,399	2,402,574	(115,176)	(4.8)	123,425	132,545	(9,120)	(6.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	3	(3)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	3	(3)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	55,408	(55,408)	(100.0)	0	5,755	(5,755)	(100.0)	0	25,970	(25,970)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	146	149	(3)	(1.8)	60	60	(0)	(0.7)	73	67	6	8.8
Bound Printed Matter Parcels	0	170	(170)	(100.0)	0	58	(58)	(100.0)	0	138	(138)	(100.0)
Media and Library Mail	53,656	49,069	4,587	9.3	15,894	15,469	424	2.7	35,642	33,794	1,848	5.5
Package Services Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	53,803	104,797	(50,995)	(48.7)	15,953	21,343	(5,389)	(25.3)	35,715	59,969	(24,254)	(40.4)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,409,029	1,516,592	(107,563)	(7.1)	2,303,352	2,423,917	(120,565)	(5.0)	159,140	192,513	(33,373)	(17.3)
Ancillary Services:												
Certified Mail	115,986	88,967	27,018	30.4								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	3,870	18,064	(14,194)	(78.6)								
Insurance	3,403	2,615	788	30.2								
Registered Mail	0	0	0	0.0								
Return Receipts	58,416	44,562	13,854	31.1								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	11,211	9,479	1,732	18.3								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	192,886	163,687	29,199	17.8								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	192,886	163,687	29,199	17.8								
Total Market Dominant Mail and Services	1,601,915	1,680,279	(78,364)	(4.7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,601,915	1,680,279	(78,364)	(4.7)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	249,042	187,385	61,656	32.9	112,452	86,912	25,540	29.4	38,542	29,270	9,272	31.7
Standard Post Mail: Total Standard Post	17,486	0	17,486	0.0	1,800	0	1,800	0.0	7,234	0	7,234	0.0
Priority Mail: Total Priority Mail	961,416	862,203	99,213	11.5	141,823	127,642	14,181	11.1	267,587	230,129	37,458	16.3
Parcel Select Mail: Total Parcel Select Mail	72	0	72	0.0	4	0	4	0.0	32	0	32	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,228,015	1,049,588	178,427	17.0	256,079	214,554	41,526	19.4	313,395	259,399	53,996	20.8

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,228,015	1,049,588	178,427	17.0	256,079	214,554	41,526	19.4	313,395	259,399	53,996	20.8
Other Competitive Revenue												
Total Competitive Revenue	1,228,015	1,049,588	178,427	17.0	256,079	214,554	41,526	19.4	313,395	259,399	53,996	20.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,637,044	2,566,180	70,864	2.8	2,559,431	2,638,471	(79,039)	(3.0)	472,535	451,912	20,623	4.6
Total All Services	192,886	163,687	29,199	17.8	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,829,930	2,729,868	100,062	3.7	2,559,431	2,638,471	(79,039)	(3.0)	472,535	451,912	20,623	4.6
Total All Other Revenue												
Total All Revenue	2,829,930	2,729,868	100,062	3.7								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	3,965,640	4,038,287	(72,646)	(1.8)	8,259,171	8,577,607	(318,437)	(3.7)	284,293	298,428	(14,135)	(4.7)
Single-Piece Cards	101,700	106,901	(5,201)	(4.9)	305,492	337,454	(31,961)	(9.5)	1,909	2,109	(200)	(9.5)
Total Single-Piece Letters and Cards	4,067,341	4,145,188	(77,847)	(1.9)	8,564,663	8,915,061	(350,398)	(3.9)	286,202	300,537	(14,335)	(4.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,400,060	1,514,777	(114,718)	(7.6)	912,165	1,002,297	(90,132)	(9.0)	207,531	228,306	(20,775)	(9.1)
Parcels	217,623	269,712	(52,089)	(19.3)	97,896	126,076	(28,180)	(22.4)	31,246	40,055	(8,809)	(22.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	15	419	(403)	(96.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,685,039	5,930,096	(245,057)	(4.1)	9,574,725	10,043,434	(468,710)	(4.7)	524,979	568,899	(43,919)	(7.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	139	(139)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	139	(139)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	89,475	236,441	(146,965)	(62.2)	9,216	25,081	(15,865)	(63.3)	42,338	108,803	(66,466)	(61.1)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	676	556	120	21.5	282	247	35	14.3	281	257	24	9.2
Bound Printed Matter Parcels	443	845	(402)	(47.6)	131	286	(155)	(54.2)	252	650	(398)	(61.2)
Media and Library Mail	191,815	187,331	4,484	2.4	58,108	60,043	(1,935)	(3.2)	125,016	128,210	(3,195)	(2.5)
Package Services Mail Fees	0	3	(3)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	282,409	425,175	(142,766)	(33.6)	67,738	85,658	(17,920)	(20.9)	167,886	237,921	(70,035)	(29.4)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	5,967,448	6,355,410	(387,962)	(6.1)	9,642,463	10,129,092	(486,629)	(4.8)	692,866	806,820	(113,954)	(14.1)
Ancillary Services:												
Certified Mail	429,113	369,840	59,273	16.0								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	35,315	65,762	(30,447)	(46.3)								
Insurance	13,589	11,246	2,343	20.8								
Registered Mail	0	0	0	0.0								
Return Receipts	218,818	195,412	23,407	12.0								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	44,411	37,060	7,350	19.8								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	741,246	679,320	61,926	9.1								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	741,246	679,320	61,926	9.1								
Total Market Dominant Mail and Services	6,708,694	7,034,730	(326,036)	(4.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	6,708,694	7,034,730	(326,036)	(4.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	927,442	660,687	266,755	40.4	422,493	309,109	113,384	36.7	144,028	104,065	39,962	38.4
Standard Post Mail: Total Standard Post	54,816	0	54,816	0.0	5,546	0	5,546	0.0	23,251	0	23,251	0.0
Priority Mail: Total Priority Mail	3,854,914	3,494,588	360,326	10.3	570,545	515,846	54,700	10.6	1,057,174	921,891	135,283	14.7
Parcel Select Mail: Total Parcel Select Mail	126	0	126	0.0	10	0	10	0.0	50	0	50	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	4,837,297	4,155,275	682,023	16.4	998,594	824,954	173,639	21.0	1,224,503	1,025,957	198,546	19.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,837,297	4,155,275	682,023	16.4	998,594	824,954	173,639	21.0	1,224,503	1,025,957	198,546	19.4
Other Competitive Revenue												
Total Competitive Revenue	4,837,297	4,155,275	682,023	16.4	998,594	824,954	173,639	21.0	1,224,503	1,025,957	198,546	19.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	10,804,745	10,510,685	294,061	2.8	10,641,056	10,954,046	(312,990)	(2.9)	1,917,369	1,832,776	84,592	4.6
Total All Services	741,246	679,320	61,926	9.1	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	11,545,991	11,190,005	355,986	3.2	10,641,056	10,954,046	(312,990)	(2.9)	1,917,369	1,832,776	84,592	4.6
Total All Other Revenue												
Total All Revenue	11,545,991	11,190,005	355,986	3.2								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	8,848	8,898	(50)	(0.6)	15,582	15,967	(384)	(2.4)	936	955	(19)	(2.0)
Single-Piece Cards	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	8,848	8,898	(50)	(0.6)	15,582	15,967	(384)	(2.4)	936	955	(19)	(2.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	29,331	30,495	(1,164)	(3.8)	18,495	19,515	(1,020)	(5.2)	4,485	4,706	(221)	(4.7)
Parcels	62,163	62,452	(289)	(0.5)	24,322	25,709	(1,387)	(5.4)	7,866	8,256	(390)	(4.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	100,341	101,853	(1,511)	(1.5)	58,399	61,190	(2,791)	(4.6)	13,286	13,917	(631)	(4.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	101,870	(101,870)	(100.0)	0	8,172	(8,172)	(100.0)	0	64,355	(64,355)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	21,237	22,732	(1,495)	(6.6)	5,752	6,437	(685)	(10.6)	18,113	19,954	(1,841)	(9.2)
Package Services Mail Fees	0	9	(9)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	21,237	124,612	(103,375)	(83.0)	5,752	14,609	(8,857)	(60.6)	18,113	84,309	(66,195)	(78.5)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	121,579	226,464	(104,886)	(46.3)	64,151	75,799	(11,648)	(15.4)	31,400	98,226	(66,826)	(68.0)
Ancillary Services:												
Certified Mail	34,412	33,332	1,080	3.2								
Collect on Delivery	608	863	(256)	(29.6)								
USPS Tracking	75	405	(330)	(81.4)								
Insurance	18,438	21,121	(2,683)	(12.7)								
Registered Mail	6,987	8,426	(1,439)	(17.1)								
Return Receipts	18,168	17,570	598	3.4								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	2,808	2,408	400	16.6								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	81,496	84,125	(2,629)	(3.1)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	81,496	84,125	(2,629)	(3.1)								
Total Market Dominant Mail and Services	203,075	310,590	(107,515)	(34.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	203,075	310,590	(107,515)	(34.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	100,761	0	100,761	0.0	6,233	0	6,233	0.0	51,846	0	51,846	0.0
Priority Mail: Total Priority Mail	375,266	336,052	39,214	11.7	40,989	39,565	1,424	3.6	107,112	102,995	4,117	4.0
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	476,027	336,052	139,974	41.7	47,223	39,565	7,658	19.4	158,958	102,995	55,963	54.3

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount	FY 2013	FY 2012	FY 2013 over FY 2012	Amount
				Percent				Percent				Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	476,027	336,052	139,974	41.7	47,223	39,565	7,658	19.4	158,958	102,995	55,963	54.3
Other Competitive Revenue												
Total Competitive Revenue	476,027	336,052	139,974	41.7	47,223	39,565	7,658	19.4	158,958	102,995	55,963	54.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	597,605	562,517	35,089	6.2	111,374	115,364	(3,990)	(3.5)	190,358	201,221	(10,863)	(5.4)
Total All Services	81,496	84,125	(2,629)	(3.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	679,102	646,642	32,460	5.0	111,374	115,364	(3,990)	(3.5)	190,358	201,221	(10,863)	(5.4)
Total All Other Revenue												
Total All Revenue	679,102	646,642	32,460	5.0								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	41,943	43,051	(1,108)	(2.6)	73,816	76,554	(2,738)	(3.6)	4,502	4,677	(175)	(3.7)
Single-Piece Cards	2	7	(5)	(71.3)	7	23	(17)	(71.3)	0	0	(0)	(71.3)
Total Single-Piece Letters and Cards	41,945	43,059	(1,114)	(2.6)	73,822	76,577	(2,755)	(3.6)	4,502	4,677	(175)	(3.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	135,687	140,631	(4,944)	(3.5)	87,023	91,409	(4,386)	(4.8)	20,523	21,515	(992)	(4.6)
Parcels	266,186	262,290	3,896	1.5	105,791	111,550	(5,760)	(5.2)	34,402	36,007	(1,606)	(4.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	443,818	446,013	(2,194)	(0.5)	266,636	279,536	(12,900)	(4.6)	59,427	62,200	(2,773)	(4.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	198,199	451,485	(253,287)	(56.1)	16,742	38,223	(21,480)	(56.2)	115,463	274,787	(159,324)	(58.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	11	(11)	(100.0)	0	5	(5)	(100.0)	0	4	(4)	(100.0)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	78,465	84,299	(5,835)	(6.9)	21,964	24,531	(2,568)	(10.5)	65,459	71,938	(6,479)	(9.0)
Package Services Mail Fees	0	33	(33)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	276,664	535,829	(259,166)	(48.4)	38,706	62,759	(24,053)	(38.3)	180,922	346,729	(165,807)	(47.8)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	720,482	981,842	(261,360)	(26.6)	305,342	342,295	(36,953)	(10.8)	240,349	408,928	(168,579)	(41.2)
Ancillary Services:												
Certified Mail	152,442	150,407	2,035	1.4								
Collect on Delivery	2,712	3,537	(824)	(23.3)								
USPS Tracking	701	21,567	(20,866)	(96.8)								
Insurance	91,487	93,328	(1,841)	(2.0)								
Registered Mail	33,957	37,806	(3,849)	(10.2)								
Return Receipts	78,887	77,963	924	1.2								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	11,956	10,011	1,945	19.4								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	372,144	394,619	(22,476)	(5.7)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	372,144	394,619	(22,476)	(5.7)								
Total Market Dominant Mail and Services	1,092,625	1,376,461	(283,836)	(20.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,092,625	1,376,461	(283,836)	(20.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	36	106	(70)	(65.8)	17	43	(26)	(61.3)	2	18	(16)	(89.2)
Standard Post Mail: Total Standard Post	269,194	0	269,194	0.0	17,177	0	17,177	0.0	134,896	0	134,896	0.0
Priority Mail: Total Priority Mail	1,672,651	1,582,020	90,631	5.7	183,150	183,097	53	0.0	485,461	487,288	(1,828)	(0.4)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,941,881	1,582,126	359,755	22.7	200,344	183,140	17,204	9.4	620,358	487,306	133,052	27.3

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,941,881	1,582,126	359,755	22.7	200,344	183,140	17,204	9.4	620,358	487,306	133,052	27.3
Other Competitive Revenue												
Total Competitive Revenue	1,941,881	1,582,126	359,755	22.7	200,344	183,140	17,204	9.4	620,358	487,306	133,052	27.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,662,363	2,563,968	98,395	3.8	505,686	525,435	(19,749)	(3.8)	860,707	896,234	(35,527)	(4.0)
Total All Services	372,144	394,619	(22,476)	(5.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,034,506	2,958,587	75,919	2.6	505,686	525,435	(19,749)	(3.8)	860,707	896,234	(35,527)	(4.0)
Total All Other Revenue												
Total All Revenue	3,034,506	2,958,587	75,919	2.6								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	140,946	142,082	(1,137)	(0.8)	298,105	306,186	(8,081)	(2.6)	12,378	13,446	(1,068)	(7.9)
Single-Piece Cards	12,329	12,799	(470)	(3.7)	37,589	40,273	(2,684)	(6.7)	269	289	(20)	(6.8)
Total Single-Piece Letters and Cards	153,275	154,882	(1,607)	(1.0)	335,694	346,459	(10,766)	(3.1)	12,648	13,735	(1,087)	(7.9)
Presort Letters	2,363,073	2,271,912	91,161	4.0	6,342,486	6,245,382	97,103	1.6	350,656	335,431	15,225	4.5
Presort Cards	136,406	141,054	(4,649)	(3.3)	559,946	586,112	(26,166)	(4.5)	4,572	4,784	(213)	(4.4)
Total Presort Letters and Cards	2,499,478	2,412,966	86,512	3.6	6,902,432	6,831,494	70,938	1.0	355,228	340,215	15,013	4.4
Flats	125,930	119,847	6,083	5.1	107,026	108,992	(1,966)	(1.8)	23,078	23,553	(475)	(2.0)
Parcels	5,639	8,094	(2,455)	(30.3)	2,294	3,367	(1,073)	(31.9)	648	1,038	(390)	(37.6)
Domestic Negotiated Serv. Agreement Mail	14,986	19,256	(4,270)	(22.2)	50,849	52,744	(1,894)	(3.6)	3,194	3,286	(92)	(2.8)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	14,185	14,545	(360)	(2.5)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,813,494	2,729,591	83,903	3.1	7,398,294	7,343,056	55,238	0.8	394,796	381,827	12,969	3.4
Standard Mail:												
High Density and Saturation Letters	204,880	189,851	15,030	7.9	1,448,876	1,371,980	76,896	5.6	77,771	56,481	21,290	37.7
High Density and Saturation Flats & Parcels	485,235	472,386	12,849	2.7	2,798,320	2,825,337	(27,018)	(1.0)	524,486	520,189	4,298	0.8
Carrier Route	559,059	564,206	(5,147)	(0.9)	2,164,484	2,276,411	(111,928)	(4.9)	495,134	496,394	(1,261)	(0.3)
Letters	2,136,988	1,995,259	141,729	7.1	10,491,501	10,087,491	404,010	4.0	559,333	506,824	52,509	10.4
Flats	514,665	545,310	(30,645)	(5.6)	1,325,886	1,450,194	(124,308)	(8.6)	344,630	368,120	(23,491)	(6.4)
Parcels	16,841	16,129	712	4.4	17,744	15,503	2,241	14.5	5,822	5,145	677	13.2
Every Door Direct Mail Retail	34,100	24,641	9,460	38.4	240,143	173,526	66,617	38.4	30,460	22,010	8,450	38.4
Domestic Negotiated Serv. Agreement Mail	52,757	55,736	(2,979)	(5.3)	269,517	270,043	(527)	(0.2)	11,543	12,058	(515)	(4.3)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	640	(640)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,004,526	3,864,157	140,370	3.6	18,756,471	18,470,485	285,985	1.5	2,049,179	1,987,221	61,958	3.1
Periodicals Mail:												
In-County	16,111	16,157	(46)	(0.3)	149,143	154,383	(5,240)	(3.4)	42,858	43,728	(869)	(2.0)
Outside County	380,821	400,112	(19,292)	(4.8)	1,353,037	1,448,182	(95,145)	(6.6)	551,447	579,699	(28,252)	(4.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	396,932	416,269	(19,337)	(4.6)	1,502,180	1,602,566	(100,385)	(6.3)	594,305	623,427	(29,122)	(4.7)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,155	14,139	(5,984)	(42.3)	333	1,083	(750)	(69.3)	22,462	25,575	(3,113)	(12.2)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	45,640	46,954	(1,314)	(2.8)	56,470	58,010	(1,540)	(2.7)	85,659	85,408	250	0.3
Bound Printed Matter Parcels	72,218	81,979	(9,761)	(11.9)	55,962	65,831	(9,870)	(15.0)	140,890	186,899	(46,008)	(24.6)
Media and Library Mail	8,423	8,906	(483)	(5.4)	2,480	2,833	(353)	(12.5)	8,016	8,368	(352)	(4.2)
Package Services Mail Fees	0	9	(9)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	134,436	151,988	(17,552)	(11.5)	115,244	127,758	(12,513)	(9.8)	257,026	306,250	(49,224)	(16.1)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	91	119	(28)	(23.5)	420	519	(99)	(19.1)
Free Mail	0	0	0	0.0	28	37	(9)	(23.7)	28	62	(34)	(55.0)
Total Market Dominant Mail	7,349,389	7,162,004	187,384	2.6	27,772,309	27,544,021	228,288	0.8	3,295,754	3,299,305	(3,552)	(0.1)
Ancillary Services:												
Certified Mail	23,629	23,313	315	1.4								
Collect on Delivery	412	468	(56)	(12.0)								
USPS Tracking	16,932	26,944	(10,012)	(37.2)								
Insurance	148	221	(72)	(32.8)								
Registered Mail	366	385	(19)	(4.9)								
Return Receipts	2,455	3,080	(626)	(20.3)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	6,932	5,813	1,120	19.3								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	50,874	60,225	(9,350)	(15.5)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	50,874	60,225	(9,350)	(15.5)								
Total Market Dominant Mail and Services	7,400,263	7,222,229	178,034	2.5								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,400,263	7,222,229	178,034	2.5								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	70,438	53,531	16,907	31.6	31,771	24,954	6,817	27.3	10,998	8,454	2,544	30.1
Standard Post Mail: Total Standard Post	2,727	0	2,727	0.0	399	0	399	0.0	775	0	775	0.0
Priority Mail: Total Priority Mail	164,153	154,287	9,866	6.4	22,641	22,302	338	1.5	56,196	52,908	3,288	6.2
Parcel Select Mail: Total Parcel Select Mail	474,905	387,066	87,838	22.7	312,506	278,118	34,388	12.4	488,308	412,080	76,228	18.5
Parcel Return Service Mail: Total Parcel Return Service Mail	30,419	26,786	3,633	13.6	12,424	11,309	1,115	9.9	37,644	33,289	4,355	13.1
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	742,641	621,670	120,971	19.5	379,742	336,683	43,058	12.8	593,922	506,732	87,190	17.2

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	742,641	621,670	120,971	19.5	379,742	336,683	43,058	12.8	593,922	506,732	87,190	17.2
Other Competitive Revenue												
Total Competitive Revenue	742,641	621,670	120,971	19.5	379,742	336,683	43,058	12.8	593,922	506,732	87,190	17.2

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,092,030	7,783,675	308,355	4.0	28,152,050	27,880,704	271,346	1.0	3,889,675	3,806,037	83,638	2.2
Total All Services	50,874	60,225	(9,350)	(15.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,142,904	7,843,899	299,005	3.8	28,152,050	27,880,704	271,346	1.0	3,889,675	3,806,037	83,638	2.2
Total All Other Revenue												
Total All Revenue	8,142,904	7,843,899	299,005	3.8								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	581,966	647,578	(65,612)	(10.1)	1,236,345	1,409,716	(173,371)	(12.3)	52,436	61,149	(8,713)	(14.2)
Single-Piece Cards	48,463	53,434	(4,972)	(9.3)	149,180	173,083	(23,903)	(13.8)	1,074	1,246	(173)	(13.9)
Total Single-Piece Letters and Cards	630,429	701,013	(70,584)	(10.1)	1,385,525	1,582,799	(197,274)	(12.5)	53,510	62,395	(8,886)	(14.2)
Presort Letters	9,588,219	9,411,979	176,240	1.9	25,912,955	25,882,544	30,411	0.1	1,406,798	1,382,689	24,109	1.7
Presort Cards	579,693	596,348	(16,655)	(2.8)	2,389,970	2,553,368	(163,398)	(6.4)	19,513	20,847	(1,335)	(6.4)
Total Presort Letters and Cards	10,167,912	10,008,327	159,585	1.6	28,302,924	28,435,911	(132,987)	(0.5)	1,426,310	1,403,536	22,774	1.6
Flats	532,191	510,805	21,386	4.2	465,867	472,016	(6,148)	(1.3)	100,069	99,430	639	0.6
Parcels	32,320	44,114	(11,794)	(26.7)	13,314	19,584	(6,270)	(32.0)	3,819	5,629	(1,810)	(32.1)
Domestic Negotiated Serv. Agreement Mail	75,357	73,731	1,626	2.2	213,535	209,577	3,958	1.9	13,614	13,170	444	3.4
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	58,387	62,030	(3,643)	(5.9)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	11,496,596	11,400,020	96,576	0.8	30,381,166	30,719,888	(338,721)	(1.1)	1,597,322	1,584,161	13,162	0.8
Standard Mail:												
High Density and Saturation Letters	795,664	758,984	36,681	4.8	5,644,220	5,506,751	137,469	2.5	250,622	231,828	18,795	8.1
High Density and Saturation Flats & Parcels	1,929,603	1,886,902	42,701	2.3	11,336,310	11,318,594	17,716	0.2	2,050,818	2,090,359	(39,540)	(1.9)
Carrier Route	2,371,103	2,242,554	128,548	5.7	9,500,347	9,111,730	388,617	4.3	2,026,163	2,001,495	24,668	1.2
Letters	8,386,458	8,089,430	297,028	3.7	41,630,105	40,911,272	718,833	1.8	2,130,343	2,080,628	49,715	2.4
Flats	2,099,487	2,195,229	(95,742)	(4.4)	5,458,756	5,833,866	(375,110)	(6.4)	1,384,010	1,476,779	(92,768)	(6.3)
Parcels	69,697	282,494	(212,797)	(75.3)	71,871	301,613	(229,742)	(76.2)	22,975	126,077	(103,102)	(81.8)
Every Door Direct Mail Retail	138,418	63,953	74,465	116.4	974,774	450,373	524,401	116.4	123,640	57,125	66,515	116.4
Domestic Negotiated Serv. Agreement Mail	214,643	194,773	19,870	10.2	1,036,466	952,844	83,622	8.8	45,289	42,200	3,088	7.3
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	3,668	(3,668)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	16,005,073	15,717,988	287,085	1.8	75,652,850	74,387,043	1,265,807	1.7	8,033,861	8,106,491	(72,630)	(0.9)
Periodicals Mail:												
In-County	65,380	66,496	(1,115)	(1.7)	603,254	631,286	(28,032)	(4.4)	176,250	181,788	(5,539)	(3.0)
Outside County	1,586,133	1,656,732	(70,599)	(4.3)	5,755,719	6,110,064	(354,345)	(5.8)	2,246,058	2,353,700	(107,643)	(4.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,651,514	1,723,228	(71,714)	(4.2)	6,358,973	6,741,351	(382,377)	(5.7)	2,422,307	2,535,488	(113,181)	(4.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	42,027	59,297	(17,271)	(29.1)	2,521	4,681	(2,160)	(46.1)	92,636	102,739	(10,103)	(9.8)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	183,842	185,052	(1,210)	(0.7)	229,216	230,193	(977)	(0.4)	350,348	340,674	9,674	2.8
Bound Printed Matter Parcels	273,612	303,032	(29,421)	(9.7)	216,090	242,452	(26,361)	(10.9)	567,996	671,399	(103,404)	(15.4)
Media and Library Mail	34,575	37,573	(2,999)	(8.0)	10,640	12,007	(1,367)	(11.4)	31,702	35,890	(4,188)	(11.7)
Package Services Mail Fees	0	391	(391)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	534,055	585,346	(51,291)	(8.8)	458,467	489,333	(30,866)	(6.3)	1,042,681	1,150,702	(108,021)	(9.4)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	429	429	1	0.1	1,801	2,049	(248)	(12.1)
Free Mail	0	0	0	0.0	274	184	90	49.1	329	335	(6)	(1.8)
Total Market Dominant Mail	29,687,237	29,426,582	260,656	0.9	112,852,160	112,338,226	513,934	0.5	13,098,302	13,379,226	(280,924)	(2.1)
Ancillary Services:												
Certified Mail	89,000	97,293	(8,293)	(8.5)								
Collect on Delivery	1,655	2,298	(643)	(28.0)								
USPS Tracking	60,724	138,687	(77,964)	(56.2)								
Insurance	722	1,010	(288)	(28.6)								
Registered Mail	1,508	1,671	(163)	(9.8)								
Return Receipts	11,595	14,405	(2,810)	(19.5)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	27,589	21,236	6,353	29.9								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	192,792	276,600	(83,808)	(30.3)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	192,792	276,600	(83,808)	(30.3)								
Total Market Dominant Mail and Services	29,880,029	29,703,182	176,848	0.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	29,880,029	29,703,182	176,848	0.6								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	264,319	211,024	53,295	25.3	121,626	100,245	21,382	21.3	41,494	34,742	6,752	19.4
Standard Post Mail: Total Standard Post	9,905	0	9,905	0.0	1,453	0	1,453	0.0	2,827	0	2,827	0.0
Priority Mail: Total Priority Mail	688,032	669,170	18,862	2.8	95,143	95,801	(658)	(0.7)	237,212	235,988	1,224	0.5
Parcel Select Mail: Total Parcel Select Mail	1,895,919	1,333,412	562,506	42.2	1,285,104	936,092	349,012	37.3	2,044,238	1,740,192	304,047	17.5
Parcel Return Service Mail: Total Parcel Return Service Mail	123,688	114,773	8,914	7.8	50,805	46,571	4,234	9.1	153,043	139,626	13,417	9.6
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,981,862	2,328,379	653,483	28.1	1,554,131	1,178,709	375,422	31.9	2,478,814	2,150,548	328,267	15.3

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,981,862	2,328,379	653,483	28.1	1,554,131	1,178,709	375,422	31.9	2,478,814	2,150,548	328,267	15.3
Other Competitive Revenue												
Total Competitive Revenue	2,981,862	2,328,379	653,483	28.1	1,554,131	1,178,709	375,422	31.9	2,478,814	2,150,548	328,267	15.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	32,669,099	31,754,961	914,138	2.9	114,406,291	113,516,935	889,356	0.8	15,577,116	15,529,773	47,343	0.3
Total All Services	192,792	276,600	(83,808)	(30.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	32,861,891	32,031,561	830,330	2.6	114,406,291	113,516,935	889,356	0.8	15,577,116	15,529,773	47,343	0.3
Total All Other Revenue												
Total All Revenue	32,861,891	32,031,561	830,330	2.6								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	6,039	5,151	888	17.2	12,573	11,023	1,550	14.1	424	361	62	17.3
Single-Piece Cards	394	189	205	108.7	1,188	573	614	107.2	7	4	4	107.2
Total Single-Piece Letters and Cards	6,433	5,340	1,093	20.5	13,761	11,596	2,164	18.7	431	365	66	18.1
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,614	1,317	297	22.6	980	901	79	8.8	261	204	56	27.7
Parcels	962	668	293	43.9	348	254	94	37.1	131	97	34	34.7
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	25	129	(104)	(80.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	9,034	7,454	1,580	21.2	15,089	12,752	2,338	18.3	823	666	156	23.5
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,034	(1,034)	(100.0)	0	125	(125)	(100.0)	0	454	(454)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	81	10	72	732.0	33	5	28	574.9	38	7	31	442.5
Bound Printed Matter Parcels	0	386	(386)	(100.0)	0	131	(131)	(100.0)	0	311	(311)	(100.0)
Media and Library Mail	345	367	(22)	(6.1)	98	114	(16)	(14.1)	279	285	(5)	(1.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	426	1,797	(1,371)	(76.3)	131	375	(244)	(65.0)	318	1,056	(738)	(69.9)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	245,297	93,889	151,407	161.3	41,231	34,116	7,114	20.9
Free Mail	0	0	0	0.0	14,837	14,444	393	2.7	6,850	6,085	765	12.6
Total Market Dominant Mail	9,460	9,251	210	2.3	275,353	121,460	153,894	126.7	49,221	41,924	7,297	17.4
Ancillary Services:												
Certified Mail	696	565	131	23.1								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	55	569	(515)	(90.4)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	415	250	165	66.1								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	28	20	8	40.9								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	1,194	1,404	(211)	(15.0)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	1,194	1,404	(211)	(15.0)								
Total Market Dominant Mail and Services	10,654	10,655	(1)	(0.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	10,654	10,655	(1)	(0.0)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	155	124	30	24.2	80	61	19	30.4	32	24	9	36.2
Standard Post Mail: Total Standard Post	1,155	0	1,155	0.0	132	0	132	0.0	576	0	576	0.0
Priority Mail: Total Priority Mail	4,561	3,354	1,208	36.0	623	512	112	21.8	1,036	909	128	14.0
Parcel Select Mail: Total Parcel Select Mail	1,882	725	1,157	159.7	183	82	101	123.5	509	155	354	227.8
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	7,753	4,203	3,550	84.5	1,018	654	363	55.5	2,154	1,088	1,066	98.0

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	7,753	4,203	3,550	84.5	1,018	654	363	55.5	2,154	1,088	1,066	98.0
Other Competitive Revenue												
Total Competitive Revenue	7,753	4,203	3,550	84.5	1,018	654	363	55.5	2,154	1,088	1,066	98.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2013 (Jul. 1, 2013-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	17,213	13,454	3,759	27.9	276,371	122,114	154,257	126.3	51,375	43,012	8,363	19.4
Total All Services	1,194	1,404	(211)	(15.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	18,407	14,858	3,549	23.9	276,371	122,114	154,257	126.3	51,375	43,012	8,363	19.4
Total All Other Revenue												
Total All Revenue	18,407	14,858	3,549	23.9								

TABLE 3-F
OTHER INDICIA MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
First-Class Mail:												
Single-Piece Letters	20,676	21,051	(375)	(1.8)	43,103	45,327	(2,224)	(4.9)	1,547	1,564	(17)	(1.1)
Single-Piece Cards	1,232	724	508	70.2	3,505	2,276	1,229	54.0	22	14	8	54.0
Total Single-Piece Letters and Cards	21,908	21,775	133	0.6	46,608	47,603	(995)	(2.1)	1,569	1,578	(10)	(0.6)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	6,004	5,870	134	2.3	3,806	3,841	(35)	(0.9)	954	900	54	6.0
Parcels	3,414	2,885	529	18.4	1,256	1,112	144	13.0	468	421	47	11.1
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	74	854	(779)	(91.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	31,401	31,383	17	0.1	51,670	52,555	(885)	(1.7)	2,990	2,900	91	3.1
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	1,910	4,550	(2,640)	(58.0)	247	572	(325)	(56.8)	1,069	2,282	(1,213)	(53.2)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	218	99	118	119.0	99	48	51	104.7	124	59	65	109.7
Bound Printed Matter Parcels	506	1,505	(999)	(66.4)	156	530	(374)	(70.6)	489	1,316	(827)	(62.8)
Media and Library Mail	1,286	1,688	(402)	(23.8)	398	592	(194)	(32.8)	898	944	(46)	(4.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,920	7,842	(3,923)	(50.0)	901	1,743	(842)	(48.3)	2,580	4,601	(2,021)	(43.9)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
U.S. Postal Service Mail	0	0	0	0.0	633,215	439,668	193,548	44.0	148,926	142,593	6,334	4.4
Free Mail	0	0	0	0.0	54,444	56,669	(2,225)	(3.9)	22,776	24,528	(1,752)	(7.1)
Total Market Dominant Mail	35,320	39,239	(3,919)	(10.0)	740,230	550,634	189,595	34.4	177,273	174,621	2,652	1.5
Ancillary Services:												
Certified Mail	2,808	2,453	355	14.5								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	780	1,740	(960)	(55.2)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	1,606	1,369	237	17.3								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	168	139	30	21.3								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	5,362	5,701	(339)	(5.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	5,362	5,701	(339)	(5.9)								
Total Market Dominant Mail and Services	40,683	44,940	(4,257)	(9.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	40,683	44,940	(4,257)	(9.5)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	494	399	94	23.6	237	199	38	19.2	96	71	24	34.3
Standard Post Mail: Total Standard Post	2,608	0	2,608	0.0	313	0	313	0.0	1,203	0	1,203	0.0
Priority Mail: Total Priority Mail	16,482	15,170	1,312	8.7	2,255	2,068	186	9.0	4,220	4,501	(281)	(6.2)
Parcel Select Mail: Total Parcel Select Mail	5,342	6,862	(1,520)	(22.1)	540	771	(232)	(30.0)	1,231	1,617	(387)	(23.9)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	24,925	22,431	2,494	11.1	3,344	3,039	306	10.1	6,750	6,190	560	9.0

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
			Amount	Percent			Amount	Percent			Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	24,925	22,431	2,494	11.1	3,344	3,039	306	10.1	6,750	6,190	560	9.0
Other Competitive Revenue												
Total Competitive Revenue	24,925	22,431	2,494	11.1	3,344	3,039	306	10.1	6,750	6,190	560	9.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Sep. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012		FY 2013		FY 2013 over FY 2012	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	60,246	61,670	(1,424)	(2.3)	743,574	553,673	189,901	34.3	184,023	180,811	3,212	1.8
Total All Services	5,362	5,701	(339)	(5.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	65,608	67,371	(1,763)	(2.6)	743,574	553,673	189,901	34.3	184,023	180,811	3,212	1.8
Total All Other Revenue												
Total All Revenue	65,608	67,371	(1,763)	(2.6)								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 4 FY 2013

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2	41.4	76	92.1	96.7	98	98.8	99.1	99.3	99.5	99.6
Letters	2	42.3	77	92.9	97.1	98.3	98.9	99.2	99.4	99.5	99.6
Cards	1.6	67.3	88.5	96	97.9	98.6	99.1	99.2	99.4	99.6	99.6
Flats	2.3	31.1	67	87.8	94.5	96.9	98.3	98.8	99.2	99.4	99.5
Parcels/IPPS	2.7	10.8	58.3	82.5	91.7	95.7	97.7	98.5	99	99.3	99.5
All First-class Presort/Auto	2.3	20	62.3	89.8	97.3	98.8	99.4	99.7	99.8	99.8	99.9
Letters	2.3	20.1	62.7	90.1	97.4	98.9	99.5	99.7	99.8	99.9	99.9
Cards	2	34.9	83.3	94.8	97.1	97.3	98.2	98.8	99.7	99.7	99.8
Flats	2.8	10.9	44.4	77.4	92	96	98.2	99	99.4	99.6	99.8
Parcels/IPPS	2.7	16.4	58.4	80.8	91.8	95.2	97.6	98.4	98.7	99.1	99.1
All First-class Combined	2.2	29.5	68.4	90.8	97	98.5	99.2	99.4	99.6	99.7	99.7
Letters	2.2	28.8	68.3	91.2	97.3	98.6	99.2	99.5	99.6	99.7	99.8
Cards	1.6	66.3	88.3	96	97.9	98.6	99	99.2	99.4	99.6	99.6
Flats	2.4	26.4	61.8	85.4	94	96.7	98.2	98.8	99.2	99.4	99.6
Parcels/IPPS	2.7	10.9	58.3	82.5	91.7	95.7	97.7	98.5	99	99.3	99.5
All Package Services	4.4	6	22.8	38.7	57.9	75.6	86.8	92.2	95.3	96.8	97.6
Parcel Post	4.4	7.9	30.1	43.7	61.4	76.4	86.8	92.2	94.2	95.3	95.9
Bound Printed Matter	4.1	6	25.7	48.4	65.5	80.7	88	93.6	97.3	97.9	97.9
Media Mail	4.4	5.1	20.7	36.8	56.5	74.8	86.5	92.1	95.4	96.9	97.8
Library	3.6	17.1	40.8	56.5	71.2	84.4	90.4	94.2	95.6	97.7	98.1

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 4 FY 2013

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	47.8	1.2	52.2	2.4
FIRST-CLASS PRESORT/AUTO	21.4	1.3	78.6	2.6
ALL FIRST-CLASS MAIL	37.5	1.3	62.5	2.5
PARCEL POST SINGLE PIECE	3.9	2.1	96.1	4.9
BOUND PRINTED MATTER	13.5	2.4	86.5	4.8
MEDIA MAIL	6	1.8	94	4.5
LIBRARY RATE	19.4	2.1	80.6	3.9

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 4 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	97	97	96	97	97	91	
EASTERN AREA	97	97	96	97	97	96	
WESTERN AREA	98	98	96	98	98	97	
PACIFIC AREA	98	98	97	98	98	95	
SOUTHWEST AREA	98	98	95	98	98	97	
GREAT LAKES	97	98	95	97	98	95	
CAPITAL METRO	98	98	96	98	99	96	
NATIONAL	98	98	96	98	98	96	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 4 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	74	81	79	74	82	78	
EASTERN AREA	77	84	85	77	83	84	
WESTERN AREA	81	88	85	81	88	84	
PACIFIC AREA	80	84	84	80	83	84	
SOUTHWEST AREA	76	86	81	76	86	84	
GREAT LAKES	77	86	83	77	85	81	
CAPITAL METRO	78	86	84	78	86	86	
NATIONAL	78	85	83	78	85	83	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 4 FY 2013

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	84	89	88	84	89	84	84
EASTERN AREA	88	91	91	88	91	91	91
WESTERN AREA	90	94	91	90	94	91	91
PACIFIC AREA	88	91	90	88	91	89	89
SOUTHWEST AREA	87	93	89	87	93	91	91
GREAT LAKES	87	94	89	87	93	87	87
CAPITAL METRO	87	93	90	87	93	91	91
NATIONAL	88	92	90	88	92	90	90

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 4 FY 2013**

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	67	88	75	67	88	82	
EASTERN AREA	70	85	83	70	85	84	
WESTERN AREA	83	93	86	83	93	83	
PACIFIC AREA	66	90	80	66	90	87	
SOUTHWEST AREA	88	89	87	88	89	82	
GREAT LAKES	62	86	83	62	86	80	
CAPITAL METRO	66	89	85	66	89	85	
NATIONAL	74	88	83	74	88	83	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.